

## All About Computer Time-Sharing Services

Time-sharing service companies owe their existence and rapid growth to the generally accepted principles that:

- Because of the inherent economics of computer production and operation, it's usually cheaper to use a small piece of a large computer system than a large piece of a small one.
- Computers should be easy to use and should maximize the efficiency of the *people* who use them.
- Thousands of prospective users want and need a convenient, economical source of computer power.
- Present equipment, software, and communications technology makes it practical to divide the resources of a large computer system among many simultaneous users at remote terminals.

A time-sharing system can be defined as a computer system that allows multiple users to gain simultaneous access to its facilities. Ideally, such a system should give each user the impression that all the computational, storage, input/output, and software resources he needs are continuously at his disposal, while keeping him unaware of the fact that he is actually competing with many other customers for the use of these resources.

Though the concept of computer time-sharing is quite simple, its effective implementation has turned out to be a nightmarishly difficult task for both equipment and software designers.

The first time-sharing systems were developed in the universities in the early 1960's, with M.I.T. and Dartmouth in the vanguard. The first commercial time-sharing services were established in 1965. Both the suppliers and the users of these early services had to overcome many problems, and progress was quite slow at first. But by 1968, time-sharing had become the hottest topic in the computer industry and the darling of Wall Street, and it seemed as if everybody was trying to get into the act.

Unfortunately, the economic crunch that began in 1969, coupled with the sadly misdirected technical and sales efforts of many of the young time-sharing firms, led to a severe shakeout. New customers were hard to find, and it became virtually impossible to raise capital to start a new time-sharing company or nurture an existing one. Dozens of time-sharing service firms merged with other companies, abandoned their time-sharing efforts in favor of more promising activities, or closed their doors completely.

### THE TIME-SHARING INDUSTRY TODAY

Surprisingly, in the face of all these adverse conditions, nearly 150 U.S. and Canadian time-sharing companies have managed to survive. What's more, at least 28 of these companies are currently showing profits on their time-sharing operations, according to the July 1971 issue of *Time-Sharing Today*.

**Time-sharing service companies are now supplying a broad range of computer services to thousands of business firms of all sizes. Time-sharing offers many attractive benefits—but it's not for everyone. This report describes the current state of the art, surveys the offerings of 68 time-sharing service companies, and provides straightforward guidelines for selecting the one that best meets your needs.**

Despite the current problems of many of its suppliers, it's clear that time-sharing is here to stay. It represents an effective solution to the information processing requirements of many (though by no means all) companies, and new developments in equipment and software are steadily increasing the scope of its practical applications. Total revenues for the time-sharing services industry rose from just \$20 million in 1966 to an estimated \$300 million in 1970 and \$400 million in 1971. This figure is expected to grow to approximately \$1.3 billion by 1975.

The leading U.S. supplier of time-sharing services is General Electric Company, which entered the business in 1965 and has invested some \$150 million in developing an



*The economical Teletype Model 33 terminals (shown here with Teletype's new, cartridge-loaded Magnetic Tape Data Terminal) are by far the most widely used terminals for time-sharing applications.*

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▷ international network built around “supercenters” containing multiple Honeywell 635 and 235 computers in Cleveland, Ohio, and Teaneck, New Jersey. GE is now placing primary marketing emphasis on its network data management services, which provide rapid remote access to centralized information files for applications such as inventory control, resource scheduling, price quotations, and financial reporting.

Major computer manufacturers with a significant involvement in time-sharing services include IBM (through its Service Bureau Corporation subsidiary), Control Data, and Honeywell. A number of independent suppliers—notably Applied Logic, Computer Sciences, Com-Share, McDonnell Douglas, National CSS, Tymshare, and United Computing Systems—have made multimillion-dollar investments in time-sharing and offer nationwide services. Then there are the dozens of smaller regional time-sharing companies, which offer a wide choice of equipment, software, and services.

### WHY USE TIME-SHARING?

Commercial time-sharing services offer numerous attractive benefits to their users. Some of these benefits, indeed, are so compelling that many companies with large in-house computer systems of their own are also heavy users of commercial time-sharing networks. Here are some of the principal reasons for using time-sharing services:

- *Flexibility.* Time-sharing enables you to buy only as much computing power as you need and (except for fixed terminal costs and minimum service charges) to pay only for what you use. Thus, you can effectively “stretch” or “shrink” the size of your computer installation from day to day as your workload expands or decreases. You can use a time-sharing service to handle the peak-period overloads on your in-house computer system. You can explore the possibilities of centralized data bases and management information systems at comparatively low costs and without any long-term commitments. What’s more, you can deal simultaneously with two or more time-sharing companies and take advantage of differences in their pricing structures, languages, and program libraries.
- *Ease of use.* In general, time-sharing terminals are straightforward in operation and easy to learn and use. Programming languages such as BASIC, together with conversational-mode compilers and debugging aids, have made programming quite simple and fun to learn. The comparative simplicity of the terminals and their ease of operation has made computational time-sharing an accepted mode of operation for numerous engineers and accountants who previously resisted all efforts to get them directly involved with computers.

- *Man/machine interaction.* Time-sharing permits direct, instantaneous communication between humans and computers at affordable prices. Users can test and debug their programs as they write them, with the computer checking, guiding, and reassuring them at each step in the process. A similar dialog process between man and computer can greatly facilitate the solution of many engineering and scientific problems, and can provide managers with exactly the information they need for informed decision-making. What’s more, time-sharing users can spend hours of “head-scratching” time at their terminals without holding up an expensive processor—although it should be noted that the terminal connect time usually costs from \$5 to \$15 an hour.
- *Fast turn-around.* Time-sharing can greatly reduce the elapsed time between the submission of data to be processed and the delivery of the computed results. In the case of typical in-house batch computer systems, turn-around times usually range from several hours to several days. The time-sharing user can simply sit down at his terminal, enter the data, initiate execution of the appropriate program, and get the results he needs, either at his terminal or on a suitable output device at the computer site, all with a minimum of delay.
- *Choice of languages.* Most time-sharing suppliers offer a choice of several programming languages, making it quite feasible for each user within your organization to work with the language that best suits his problem and his background.
- *Application programs.* Most of the commercial time-sharing companies are placing an ever-increasing emphasis upon the development of ready-made programs for specific applications. The availability of suitable application programs can save you thousands of dollars in programming costs and get you “on the air” much sooner.
- *Networks and data bases.* A number of companies now offer nationwide communications networks that permit users scattered around the country to access a centralized data base. These services can permit your company to enjoy most of the advantages of a wide-spread on-line communications network with centralized files at a fraction of the cost of setting up and operating your own. What’s more, recent FCC decisions have opened the way for independent carriers to provide cheaper and more flexible data transmission facilities, which should spur further progress in this area. (It should be noted, however, that considerations of communications reliability, access control, file security, and flexibility of the available data manipulation and retrieval languages ▷

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▷ become particularly important in this type of application.)

- *Dedicated services.* Dozens of companies are now offering time-sharing systems dedicated to providing a specific type of service. These systems can be divided into two basic classes: those that provide specialized computational or data processing services, and those that provide access to a single central data base. Examples of the first class include dedicated systems for hospital accounting, automobile dealer accounting, text editing, and civil engineering computations. Probably the best-known services of the data base type are the stock quotation services furnished by Bunker-Ramo, Scantlin Electronics, and Ultronic Systems. Other examples are the automated credit bureaus and reservation systems.

### POTENTIAL DRAWBACKS

Despite its many benefits, time-sharing can be a distinctly mixed blessing. Here are some of the potential drawbacks to watch out for:

- *Questionable reliability.* This is the question that should be uppermost in the minds of prospective time-sharing users: Just how reliable is the service? Many of the early time-sharing networks earned a notorious reputation for being down (out of service) more often than they were up. Fortunately, a great deal of progress has been made since those days. On-Line Systems, for example, boasts that the availability of its system currently averages over 23.8 hours per day. Most of the commercial systems now seem to average roughly one or two "crashes" per week, and these are usually of short duration and followed by effective recovery procedures that minimize their impact upon the users' operations.

Even so, the reliability problem continues to haunt the purveyors of time-sharing services, primarily because of problems arising within the facilities of the telephone companies which provide the vital communications links between the time-sharing computers and their users. The telephone companies are being severely criticized for their failure to provide the quality of service required for reliable data communications. Overall, the reliability of the existing time-sharing services is more than adequate for most applications of the computational variety. But companies contemplating the use of time-sharing for business data processing, where important files must be stored and processed with minimal errors, should pay careful attention to the reliability aspect.

- *Slow input/output.* In many of the current time-sharing networks, input and output speeds are still limited to the 10 to 15 characters-per-second rates of

conventional typewriter-style terminals. These low speeds are more than adequate for many applications, but in other cases they impose a severe restriction on throughput. To overcome this limitation, many time-sharing companies now support much faster terminals.

- *Low computational efficiency.* The complex software required to coordinate and control the operations of multi-user time-sharing systems usually requires large amounts of central processor time and memory space. As a result, the computational efficiency of many of the current systems is very low. From the user's point of view, this poor efficiency may or may not be a matter of concern, depending upon the manner in which the central processor costs are allocated.

- *Questionable data security.* When multiple users share a computer system, challenging problems are encountered in safeguarding the confidentiality and integrity of each user's programs and data files. Most of the commercial time-sharing services have paid a good deal of attention to this security problem, combining special access protection with passwords and a variety of other techniques. Recent court decisions have established that access to computer files by unauthorized persons is a crime. Prospective users of any time-sharing system should make sure that the available security provisions will adequately protect their interests.

- *System loading problems.* In addition to down-time resulting from the reliability problems discussed above, a time-sharing system may be unavailable when you need it because the system is "saturated." Saturation occurs when a time-sharing system is being accessed by the maximum number of users it is capable of serving simultaneously. As the load on a system grows heavier, response times tend to increase, turnaround times get longer, and throughput drops. Finally, when saturation is reached, no more users can be served until someone completes his job and disconnects. Unfortunately, the heavy system loading conditions that are so frustrating for users often represent high-profit situations for the time-sharing suppliers.

- *High communications costs.* Unless you choose a time-sharing company that offers "free" or fixed-cost local access in your area, communications costs can easily represent the largest component of your time-sharing bill. One of the problems is that it is usually necessary to use standard voice-grade telephone lines, with a practical data-carrying capacity of 4800 bits per second or more, to transmit teletypewriter data at 110 bits per second. Needless to say, the user pays for this inefficiency. Prospective ▷

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Multiple Honeywell 635 and 265 computers in "supercenters" in Teaneck, N.J., and Cleveland provide the computing power for users of the General Electric Company's international Information Services Network.



time-sharing users should carefully investigate the communications costs they will encounter and make every reasonable effort to minimize them.

- *Loss of control.* When time-sharing terminals are installed in a company, their ease of use and undeniable appeal often leads to their utilization for many problems that could more economically be handled by a desk calculator, a slide rule, an in-house computer, or a conventional service bureau. As a result, the bill for time-sharing services is likely to escalate beyond management's wildest dreams. Therefore, it's important to establish and enforce proper control procedures. But controlling the access to and utilization of multiple time-sharing terminals can be considerably more difficult and frustrating than administering a centralized computer facility. It can help a lot if the time-sharing network requires each user to identify himself with a password and a department or project charge number.
- *Man/machine communication barriers.* A mundane but nonetheless important factor that militates against the dream of giving every manager and/or every engineer direct access to a central computer utility is the fact that most of these prospective users lack the typing skill that is now required for efficient man/machine communication. It is safe to predict that this problem will eventually be solved through

the use of simplified keyboard layouts and through gradual development of the necessary keying skills. In addition, more direct input techniques, such as light pens and touch-sensitive display tubes, will receive increased development emphasis and wider usage.

### TIME-SHARING FOR SCIENTISTS

Scientific, engineering, educational, and other predominantly computational applications are the ones for which time-sharing computer systems were originally conceived and developed, and they still comprise the bulk of the workload for the great majority of the commercial time-sharing services. Users with problems of the computational type can take full advantage of most of the previously discussed advantages of time-sharing: flexibility, ease of use, direct man/machine interaction, fast turn-around times, program libraries, etc.

Time-sharing computer systems, when properly utilized, can open up new dimensions in productivity, creativity, and job satisfaction for scientists, engineers, financial analysts, applied mathematicians, and many other professionals. Examples of specific applications have been documented in dozens of articles in the trade press during the past few years.

From the viewpoint of the time-sharing suppliers, the only disappointing aspect of these computational-type applications has been the gradual realization that the total potential market for them is far smaller than the market for business data processing services. And time-sharing has really only begun to tap the latter market.

### TIME-SHARING FOR BUSINESSMEN

Just a few years ago, many observers of the EDP industry were predicting that the availability of time-shared computer services would quickly revolutionize the business world. One or more terminals in every business establishment, tied into a powerful central computer, would handle the company's bookkeeping, billing, payroll, inventory control, and many other vital functions—and do all this at an irresistibly low cost.

These predictions may yet come true, but it has now become painfully apparent that it's going to be a long, gradual process rather than a rapid revolution. Although the use of time-sharing and remote batch processing for business functions is accelerating, business applications currently account for well under half of the total time-sharing revenues. The prognosticators apparently overlooked—or underestimated the impact of—four important factors.

First, a time-sharing computer, like every other computer, must be *programmed* before it can solve anybody's problems. Few small business firms have employees capable of



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▷ analyzing and programming their data processing requirements, and few have been willing to pay an outside firm thousands of dollars to write the programs they need. This means that suitable readymade application programs are a virtual necessity for any time-sharing supplier vying for business data processing accounts—yet the suppliers have been surprisingly slow to develop and offer such programs. There has, however, been significant recent progress in this area. As shown by the chart on the last page of this report, many of the time-sharing companies now offer programs to handle accounts payable, accounts receivable, general ledger, payroll, inventory control, and other common business functions. Moreover, nearly all of the suppliers offer programming services to tailor their “packaged” programs to the specific needs of each user.

Second, small businessmen tend to be quite conservative and set in their ways. Very few of them are anxious to plunge into the use of a new and unperfected technology. They tend to be understandably apprehensive about storing their vital, confidential files in a computer system that is located miles away and shared by many other simultaneous users. The time-sharing suppliers seem to be gradually learning how to answer the questions and dispel the doubts of these prospective customers, but their penetration of the huge business data processing market continues to be relatively slow.

Third, the previously discussed reliability problems have caused many companies to reject the use of time-sharing for applications in which undetected errors and missed deadlines cannot be tolerated. Outright rejection of time-sharing on these grounds alone probably represents an unduly harsh judgement. In designing a time-sharing application—as in any business data processing function—the systems analysts and programmers should attempt to anticipate every possible source of error and then incorporate appropriate controls and checks to detect and overcome these errors. When this is done, present commercial time-sharing systems should be able to satisfy all reasonable requirements for reliability and security in data processing applications.

Fourth, the 10-character-per-second Teletypewriter input/output speeds of the early commercial time-sharing services made them unsuitable for any data processing function that involved large volumes of input and/or output data. In order to qualify for a broader range of business applications, many of the time-sharing companies are now offering both faster typewriter-style terminals, with speeds in the 30-characters-per-second range, and high-speed batch-mode terminals capable of reading cards and printing reports at 150 to 600 characters per second.

Thus, slow but definite progress is being made toward overcoming the main obstacles against widespread use of commercial time-sharing systems for business applications. Three other recent trends seem destined to help accelerate



*The large-scale Control Data 6400 computer is the central element in CDC's own KRONOS conversational time-sharing system and other commercial services.*

the swing toward time-sharing for business data processing:

- The establishment of dedicated time-sharing systems designed to satisfy the data processing requirements of specific types of businesses.
- The development of nationwide networks that enable users in many different locations to access a central data base.
- The availability of a wide range of time-sharing application programs from sources other than the time-sharing companies themselves. A promising new concept called “piggy-backing” involves the development of application programs by independent software firms and the marketing of these programs for operation on specific time-sharing systems.

### THE FUTURE OF TIME-SHARING

The advantages of time-shared access to large computer systems are so obvious and attractive that the number of users and applications are bound to increase dramatically in the years to come.

On the basis of current trends and projections, it seems likely that the time-sharing industry of the future will shape up this way:

- There will be several large, nationwide suppliers of time-sharing services. These will be true “information ▷

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▷ utilities,” offering a broad range of computational, information retrieval, and communications services to users throughout the country (and perhaps the world).

- The smaller time-sharing companies that survive will generally do so by offering highly specialized services to specific types of business firms. Companies attempting to market plain “computing power” will find it increasingly difficult to stay alive.
- Many current users of commercial time-sharing services will install their own in-house computer systems. Some companies will install small computers (such as the IBM System/3 Model 6 or the proliferating minicomputers) to replace individual time-sharing terminals, while others will install full-barreled in-house time-sharing systems of their own. To make up for these lost customers and maintain their growth, the time-sharing suppliers will have to keep on attracting new customers, primarily from the huge ranks of small business firms.
- Time-sharing users will have an ever-growing variety of “packaged” application programs to choose from. These will be developed by both the time-sharing companies and independent software firms. “Piggy-backing” of specialized services on existing time-sharing networks will become much more common.
- Finally, both suppliers and users will begin to take advantage of the fact that the nationwide time-sharing networks can be used effectively for a broad range of communications functions, as well as for computation and information retrieval. The same time-sharing system that satisfies a company’s computational needs and holds its data files will also be able to handle its message transmission, data collection, report distribution, and other communications requirements.

When the time-sharing companies offer this broad spectrum of services, and when a large number of business firms accept and use them on a daily basis, the age of the “information utility” will have arrived at long last. At the present time, however, time-sharing users have to settle for much less. The guidelines and comparison charts that follow will help prospective users to assess what’s available today and how it can aid in solving their information processing problems.

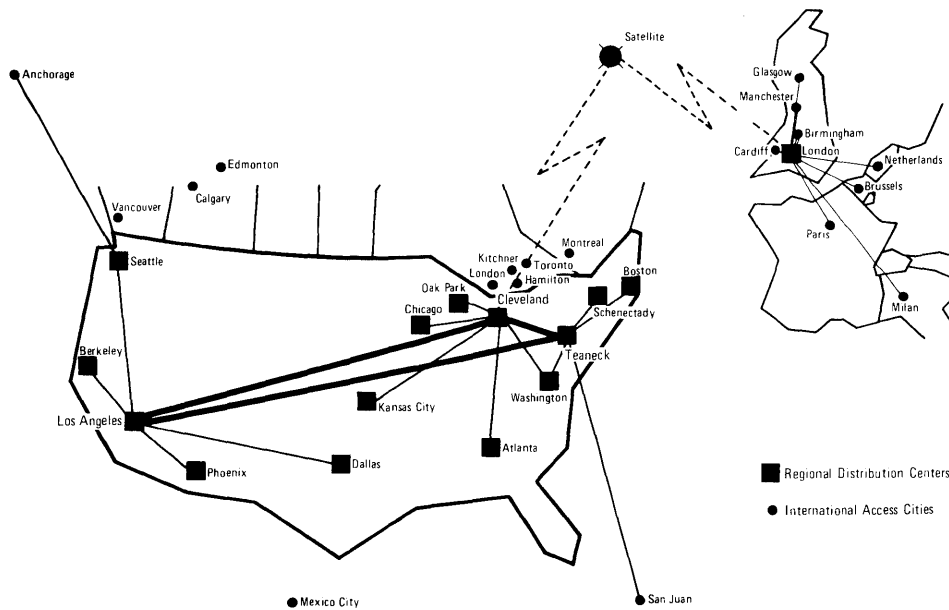
### SELECTING A TIME-SHARING SERVICE

In most metropolitan areas of the United States, prospective time-sharing users can choose from literally dozens of suppliers. Choosing the company that will provide you with the most effective service at the lowest overall cost isn’t easy, but it can be done. What’s needed is a straightforward, logical selection process that will guide you

around the numerous pitfalls which await the unwary. The following procedure, if judiciously applied, will virtually assure the satisfaction of your time-sharing requirements in a reliable, economical manner.

1. *Get all the help you can.* Time-sharing is a complex, fast-changing field. Though the ultimate goal is to make life easier for computer users, selection of the most suitable commercial time-sharing service requires consideration of complex and interrelated hardware, software, communications, and economic factors. Therefore, it’s wise to learn as much as you can before making your choice. This report and other related material in DATAPRO 70 will help a lot. So will reading other articles and books, attending time-sharing seminars, talking with various time-sharing sales representatives, and studying their technical documentation. The services of an independent consulting firm with broad time-sharing experience can also be well worth their cost.
2. *Define your requirements.* Before shopping for time-sharing computer services, it’s essential to know what you want them to do for you. Try to list all the reasonable applications for time-sharing in your organization. Then rank these applications according to their relative importance and urgency. For each of the key applications, define the required computer functions—usually in terms of the inputs to be supplied, the calculations to be performed, the outputs to be produced, and their associated volumes. Specify the exact manner in which all computer inputs and outputs must interface with your existing procedures, forms, and/or data files, as well as any turn-around time requirements that must be met. Finally, determine the present overall cost of processing each application, so that you’ll be in a position to know whether or not time-sharing can really save you money.
3. *Survey the available time-sharing services.* The first step in narrowing down the field is to find out which time-sharing companies are actively marketing their services in your locality and collect the basic information about their capabilities, specialties, and pricing. The comparison charts in this report can help a lot. So can the Yellow Pages of your local telephone directory, the advertisements of the time-sharing companies, and the experience of any acquaintances who are using time-sharing. The salesmen for the various time-sharing companies will usually be more than pleased to give you brief presentations describing their firms’ capabilities and to present you with brochures, price schedules, and sample contract forms.
4. *Choose the most likely candidates.* Now it’s time to reduce the list of contenders to the three to six that seem best able to meet your requirements. This can ▷

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*This map shows the principal elements of GE's Information Services Network, the most wide-spread computer communications network implemented to date. Multiple computers in Cleveland and Teaneck are linked by dual high-speed lines to remote concentrators at 14 regional distribution centers. Local call access is available in 250 cities in the U.S., Canada, Mexico, and Puerto Rico. Service to Europe is provided via a satellite link to London.*



usually be accomplished by a selective "weeding out" process. You simply eliminate from consideration those suppliers that fail to measure up on one or more critical questions such as these:

- Are the company's services available in your area at a competitive cost (including all communication and terminal costs)?
- Does the company offer the programming and technical support services you need?
- Does the company offer the specific programming languages and/or application programs you need?
- Does the company support the type of terminal equipment you need (or already own)?
- Can the company satisfy the requirements, if any, for compatibility with your existing programs and/or data files?
- Does the company appear to be able to meet your requirements for operational reliability and data security?
- Are you satisfied that the company is soundly financed and in the business to stay?


### 5. Learn all you can about each remaining candidate.

Now it's time to call in the sales representatives of each of the remaining contenders for in-depth discussions about their capabilities, services, and

pricing. By now you'll have a good idea what questions to ask them—and what answers you're looking for. Be sure to find out exactly what each company offers in the way of equipment configuration, program library, programming services, training, documentation, security measures, contract terms, etc. Get the details of each company's pricing structure, including possible "extra" charges for programming, training, manuals, application programs, and other products and services you'll need. Be sure to ask for reference lists of current users. Contact these users, and learn all you can about what their experiences have been; it's likely to be a remarkably informative exercise.

### 6. Conduct benchmark tests.

This is probably the most important—and yet the most frequently ignored or misguided—phase of any time-sharing selection project. The essence of benchmark testing is the actual preparation and execution of one or more problems which are representative of the user's planned computer workload. The purpose is threefold:

- To find out exactly what's involved in using each supplier's services.
- To determine the service availability, response time, and anticipated throughput that each supplier can deliver at both peak hours (usually around 10 to 11 a.m. and 3 to 4 p.m.) and off-peak times.
- To determine the cost factors for each service on the types of problems you'll be running regularly. 

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▷ If you'll be writing your own programs, go ahead and prepare one or more of them, in the language of your choice. Then ask each of the prospective suppliers to loan you an appropriate terminal plus the computer time required to compile, test, and execute your programs. If you'll be using a ready-made application program supplied by the time-sharing vendor, prepare some representative test data, borrow the necessary terminal, and give the program a real tryout. In either case, be sure to: (1) control all test conditions as carefully as you can; (2) make the benchmark programs and data as representative of your actual workload as time permits; (3) run each test at both peak and off-peak hours (and at the same times of day for all prospective suppliers); and (4) keep detailed records of all pertinent timing and cost data, as well as your impressions about the comparative ease or difficulty of using each service.

7. *Make your selection.* By now, you've amassed a great deal of pertinent information. Now it's time to "put it all together." From the results of your benchmark tests, calculate the estimated overall costs of satisfying all your time-sharing needs with each supplier's services. Compare these costs with your present costs, and (if appropriate) with the estimated costs of alternative approaches such as a computer of your own or a conventional service bureau. In many cases, one of the time-sharing suppliers will now stand out as a clear-cut choice. In others, it may be practical to contract with two or more suppliers and use the one whose offerings turn out to be the most economical for each of your applications.

If neither of the above solutions is appropriate, you may want to turn to some type of weighted point scoring system, in which each supplier is awarded an appropriate number of points for every desirable characteristic (such as availability, response time, languages, terminals, application programs, costs, etc.). But frankly, if it still looks like a really close race, we'd recommend giving preference to the company that made the best showing on your benchmark tests; there's no more convincing evidence than impressive performance on your own problems.

8. *Negotiate a suitable contract.* At this point, virtually every time-sharing company will ask you to sign its standard contract form. But that's not necessarily your best move. Time-sharing is such a buyer's market these days that there's a good chance the supplier will offer considerably more favorable contract terms if that's what it takes to land your account. So read the contract carefully. Make sure it clearly defines the company's pricing structure, charges for all additional products and services, hours of service availability, length of commitment, termination provisions, etc. If the supplier writes any

programs for you, make sure it's clear whose property they will be. If you're not completely satisfied with the standard contract terms, ask the supplier to amend them.

You'll notice that most of the standard contracts disclaim any liability for damages arising either from the use of the suppliers' time-sharing services or their failure to provide the agreed-upon services. If you feel you need more protection, such as guaranteed file security, it certainly can't hurt to ask for it. Discussions with other customers of the service may be especially helpful in this area. And the advice of your company's lawyer is likely to be well worth having to help ensure that you'll get the services and the protection you need.

9. *Make periodic re-evaluations.* Once you've selected the most suitable time-sharing service for your needs, it's unwise to assume that it will *continue* to represent your best choice. As a time-sharing network becomes more heavily loaded, its performance tends to degrade. As the network's saturation point is approached, the response times to each user's requests are likely to become unbearably long. In addition to user frustration, this condition leads to longer connect times and higher costs. Therefore, it's wise to rerun your benchmark problems every month or two under the original test conditions. This will enable you to spot any deterioration in the service and present your supplier with documentary evidence of the fact. If the supplier cannot satisfy you that the original quality of service will soon be restored, remember that numerous other suppliers are anxious for your business. And, if you've written your own programs and used one of the common programming languages, it should be relatively easy to make the switch.

## THE COMPARISON CHARTS

The principal characteristics of 69 commercially available time-sharing services are presented in the accompanying comparison charts. Except where otherwise indicated, all information in the charts was furnished by the suppliers in October 1971; their close cooperation with the Datapro Research staff in the preparation of these charts is greatly appreciated.

DATAPRO 70 sent repeated requests for information to a total of 150 companies known or believed to be in the time-sharing business. The 69 usable responses summarized in our charts represent a good cross-section of the commercial time-sharing services that are currently available in the United States and Canada. *The absence of any specific company from our charts means that the company either failed to respond to our repeated information requests or was unknown to us.*



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▷ The comparison chart entries and their significance to potential time-sharing users are explained in the following paragraphs, together with additional useful guidelines for selecting the time-sharing service that will most effectively meet your needs.

### General Information

*Headquarters.* This entry tells where each company's corporate headquarters are located. The company's computer facilities are in the same city unless otherwise indicated in the entries that follow.

*Name of service.* The name under which a company's commercial time-sharing services are marketed may or may not be the same as the corporate name. Where they differ, this entry indicates the name of the time-sharing service. Some suppliers offer several different levels of service with different names and capabilities, and in these cases the chart entries differentiate between the various levels.

*Date operational.* This entry tells when each company's time-sharing services first became available for regular commercial use. Most time-sharing networks require lengthy shakedown periods before settling down to normal operations, so the length of time a service has been operational may serve as a reasonable indication of its reliability—as well as its financial stability. But it is also important to note that few time-sharing networks remain really stable for long periods of time; disruptions can occur at any time through addition or consolidation of computer centers, changes in systems software, communications breakdowns, etc.

*Areas currently served.* Each time-sharing company was asked to state the geographical areas it can service effectively, and their answers are reported in the charts. Where specific cities are named, the companies generally offer toll-free service in those cities through local computer centers, communications multiplexers, or foreign exchange facilities.

Where a company professes to serve a large region (such as "Eastern Seaboard and Mid-West"), the implication is that the company either offers INWATS (Inward Wide Area Telephone Service) or maintains computer centers, multiplexers, or other toll-free entry points in strategic cities throughout the area. Unfortunately, this is not true in all cases. It's wise to contact all the companies whose services appear to meet your needs, and find out exactly what communications and computational facilities they offer in your area.

### Equipment

*Computers.* This entry describes the number and type of central processors that each company currently employs in its time-sharing network. The cities in which the

computers are located are also indicated whenever they differ from the locations of the company's headquarters. The smaller supporting computers which are frequently used as communications processors or remote multiplexers are not listed here because of space limitations.

Space limitations have also precluded the reporting of configuration details such as main storage capacity, type and capacity of mass storage units, number and speed of central-site peripheral devices, etc. These configuration details may or may not be significant, depending upon your applications. Conventional scientific applications are typically coded in FORTRAN or BASIC, require little or no permanent file storage, and can be run without difficulty on most of the commercial time-sharing systems. Conversely, many business data processing applications impose special requirements for mass storage units, central-site peripheral equipment, and compatibility with existing programs and data files. In these cases, it will be necessary to contact the time-sharing vendors for details about their equipment configurations and capabilities.

*Number of simultaneous users.* This entry indicates the maximum number of users at remote terminals that each time-sharing company claims to be able to serve simultaneously. This figure can serve as a useful—though far from precise—indication of the power of a time-sharing system. The response time to each user's requests will naturally tend to increase as the number of simultaneous users gets larger, and in many cases an attempt to serve the indicated number of simultaneous users will lead to response times which are far too long for effective conversational-mode use.

*Conversational terminals supported.* The specific remote terminals that each time-sharing system can accommodate for interactive, conversational-mode operations are listed in this entry. The abbreviation "TTY 33/35" stands for the Teletype Model 33 and Model 35 Teletypewriters, which are by far the most widely used time-sharing terminals. These units have conventional typewriter-style keyboards and transmit an 11-unit ASCII code, usually at 110 bits per second. The Model 33 terminals are designed for "standard-duty" usage (up to about four hours a day) and are priced at about \$500 to \$950, depending on whether or not an integrated paper tape reader and punch and various options are included. The Model 35 terminals are functionally similar but are beefed up for heavy-duty usage, offer a broader range of options, and cost about three times as much as their Model 33 counterparts. (The newer Teletype Model 37 terminals offer higher speeds, upper/lower-case printing, and other attractive features, but comparatively few time-sharing companies support their use to date.)

To capitalize upon the widespread acceptance of the Teletype Model 33 and 35 terminals, numerous peripheral equipment makers have introduced "Teletype-compatible" printers, display units, and other terminals which ▷

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▷ have the same interface characteristics and can utilize the same software support as the Teletype units. Many of these Teletype-compatible terminals are described in the Peripherals section of DATAPRO 70. Examples include the GE Terminet 300, Memorex 1240, and UNIVAC DCT 500 terminals, plus these CRT display units: Computer Terminal Corporation's Datapoint 3300, DATA 100's Model 73, and Delta's TelTerm 1. In general, any Teletype-compatible terminal can be connected to any time-sharing network that supports the Teletype Model 33 or 35 Teletypewriters—but it will generally not be possible to take advantage of the terminal's higher speed and/or improved functional capabilities unless the time-sharing company makes suitable modifications in its equipment and supporting software.

The IBM 2741 is another widely supported conversational-mode terminal. Built around an IBM Selectric Typewriter, it provides keyboard input and typed output in both upper and lower case. Its rated transmission speed is 134.5 bits (14.8 characters) per second. The 2741, however, cannot be equipped with paper tape I/O or any other medium for local storage of programs or data.

Other widely supported conversational terminals include the Datel Model 30 and 31 Terminals, the Friden 7102 (a Flexowriter with integral communications interface) and the Novar Communication Terminals; all are described in the Peripherals section of DATAPRO 70. In addition to these and other typewriter-style terminals, many time-sharing companies also support the use of CRT display units, digital plotters, and/or portable terminals.

Although many of the time-sharing companies offer to supply and maintain the terminals which their systems support, you'll retain more flexibility if you obtain your terminals from the manufacturer or some other independent source. (Companies such as the RCA Service Company and the Western Union Data Services Company, for example, now supply and service the popular Teletype terminals).

*Batch terminals supported.* In addition to the low-speed, conversational-mode terminals which are usually associated with time-sharing, about half the companies surveyed in our charts support faster terminals designed for batch-mode transmission and reception of comparatively large volumes of data. Batch terminals greatly extend the spectrum of practical applications for time-sharing computer systems by permitting the entry of previously recorded data and the printing of results at comparatively high speeds.

The most widely supported batch terminal is the IBM 2780 Data Transmission Terminal. Four models of the 2780 provide different combinations of card reading, card punching, and/or line printing capabilities, at transmission speeds ranging from 1200 to 4800 bits (150 to 600 characters) per second. Data is transmitted under IBM's Binary Synchronous Communications (BSC) line disci-

pline technique in one of three codes: ASCII, EBCDIC, or Six-Bit Transcode. Rental prices for the 2780 range from about \$680 to \$1,255 per month, so its installation must be carefully justified by virtue of a real need for the faster input/output speeds it provides.

As in the case of the Teletype terminals, the widespread acceptance of the IBM 2780 has led to the introduction of a number of competitive terminals which offer functional compatibility with the 2780, usually at lower prices. An example is DATA 100 Corporation's 70 Series Terminal.

Many of the time-sharing companies also support the use of small digital computers, such as the Honeywell (nee GE) 105, IBM 1130, IBM System/360 Model 20, and UNIVAC 9200, as remote batch terminals. These independently programmed computers can serve as "intelligent terminals," processing some data locally and providing great flexibility in their communications functions. Their costs, as might be expected, are comparatively high.

Other commonly supported batch-mode terminals include the Control Data 200 User Terminal, UNIVAC DCT 2000 Data Communication Terminal, and University Computing Company COPE Terminals.

All the terminals mentioned above are described in detail in the Peripherals or Computers section of DATAPRO 70; please refer to the Index, beginning on page 70A-100-01a.

### Software

*Conversational programming languages.* This entry lists the programming languages offered by each company for interactive use by customers at remote terminals. The term "conversational" implies a high degree of interaction between the programmer and the computer system throughout the program entry and debugging process.

In most cases, each statement of the source-language program is checked for proper syntax as the user enters it, and any necessary corrections can be made immediately. After the whole program has been entered and checked, one of two basic techniques is usually followed to get it into operation: the program may either be compiled into a machine-language object program and then executed in conventional fashion, or it may be executed immediately in an interpretive mode. Interpretive execution saves compilation time and facilitates program changes, but it also requires that each source-language statement be translated into the appropriate machine instructions every time it is executed—an inherently inefficient process.

FORTRAN and BASIC are by far the most popular conversational programming languages for time-sharing use. Between the two, experienced computer users tend to favor FORTRAN because of its greater power and flexibility, while first-time users often choose BASIC because it is generally considered easier to learn and use. ▷

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▷ FORTRAN has been most widely used scientific programming language for more than a decade. It uses symbols and expressions similar to those of algebra to express the procedures for performing computational and logical processes. Though it was designed strictly for scientific applications, FORTRAN has been successfully used for a wide range of business data processing functions as well. There are many different versions of the FORTRAN language, but conversions of FORTRAN programs from one version to another can usually be made with comparatively little difficulty. Thus, programs which are prepared and debugged in conversational mode can later be converted into efficient production programs through recompilation by a batch-mode compiler.

BASIC (Beginners' All-purpose Symbolic Instruction Code) was developed at Dartmouth College to provide nonprogrammers with the capability to write programs in an easy-to-use language that resembles standard mathematical notation. BASIC is well suited for use in conversational-mode programming and debugging, and has rapidly gained wide acceptance among suppliers and users of time-sharing services. Like FORTRAN, BASIC was designed for scientific and mathematical programming but has also been successfully used for business data processing. Many of the time-sharing companies offer extended "supersets" of the BASIC language which considerably increase its capabilities. (Note, however, that the use of these extended language facilities in your programs may effectively cause you to become "locked in" to the particular company that offers them.) Most of the existing BASIC compilers emphasize rapid compilation and ease of use rather than efficiency of object-program execution; efficient batch-mode compilers for the BASIC language are rare.

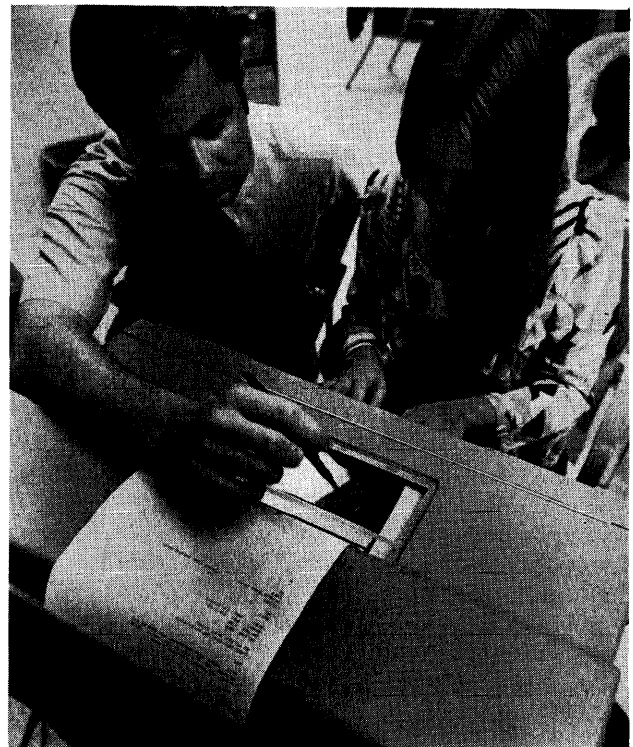
APL is a comparatively new and noteworthy arrival on the time-sharing language scene. Conceived in the early 1960's by Dr. Kenneth E. Iverson of IBM, APL was designed to permit clear, concise expression of computational algorithms. APL's proponents claim (with some justification) that it is "more powerful than FORTRAN and easier to learn than BASIC." APL uses a much larger set of symbols and operators and a considerably different syntax than either FORTRAN or BASIC. Its facilities for handling vectors and arrays are especially powerful, yet simple to use. Some of the commercial implementations of APL include file-handling and formatting facilities that make them quite effective for business as well as scientific applications. The conciseness of the language, however, is a mixed blessing in that it often makes APL programs hard to read and comprehend. Moreover, nearly all of the current implementations of APL are interpreters, which means that the efficiency of object-program execution is usually quite low.

Though COBOL is by far the most widely used programming language for business applications, comparatively

few time-sharing companies offer a conversational-mode COBOL compiler—another indication of the relatively light emphasis on business data processing in the time-sharing field to date. PL/I is another programming language whose rising popularity for both scientific and business applications is not reflected by the current language offerings of the time-sharing companies.

Other general-purpose languages offered in conversational implementations include ALGOL, CAL, and JOVIAL, together with a variety of symbolic assembly languages. In addition, many of the time-sharing companies offer special-purpose languages designed for specialized functions such as list processing (e.g., LISP and SNOBOL), text editing, and program debugging.

*Batch-mode programming languages.* The languages offered by each time-sharing company for batch-mode (i.e., non-interactive) compilation are listed in this entry. In general, the batch-mode language processors place a considerably greater emphasis upon the generation of efficient object programs than do their conversational-mode counterparts. Therefore, their use can lead to substantial savings in computer time for "production" programs which are run on a regular basis. Batch-mode compilers for virtually every programming language currently in use are offered by one or more of the time-sharing companies. ▷



*Time-sharing users study a report produced by a Teletypewriter connected to one of Applied Logic Corporation's dual PDP-10 computers.*

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▷ *Principal applications.* For most time-sharing users, the range and capabilities of the available application programs rank among the most important factors in choosing a particular supplier. Thousands of dollars worth of programming efforts can often be saved through the use of suitable ready-made programs, and many of the time-sharing companies now offer a broad spectrum of programs to choose from.

Because of space limitations, the main comparison charts show only the principal application areas supported by each company—and the entry “business & scientific” is used for the many suppliers that offer hardware and software designed to support both commercial and scientific applications. The special chart on the last page of this report shows which of 25 important classes of application programs are available from each of the time-sharing companies.

### Charges

One of the most complex and confusing aspects of the current time-sharing scene is the pricing of the services. There has been no general agreement to date as to the best technique for accounting and charging for the system resources used by each customer. As a result, prospective users are confronted by a bewildering array of rate schedules. The diverse pricing policies make cost comparisons very difficult and accentuate the desirability of benchmark testing.

Some time-sharing companies impose no minimum monthly charge, while a few charge *only* a single, all-inclusive monthly service fee. Most companies bill the user for each second of central processor time, while others include the processor time as part of the terminal connect charge. Some companies provide each user with a certain amount of “free” mass storage space, while others do not. Some companies impose a one-time charge for initiation of service, and some have special pricing schedules for certain application programs. In addition, there are usually separate charges for the use of central-site peripheral devices (such as card readers and printers), for punched cards and printer forms, and for extra programming manuals and training courses.

The principal pricing elements for each time-sharing company are summarized in the chart entries under the “Charges” heading. In all cases, the indicated rates are for conversational-mode service with low-speed terminals (usually 10 to 15 characters per second) during prime time. Many suppliers offer lower rates during non-prime hours, and discounts for volume usage are common. Remember that in addition to the charges listed in the

charts, time-sharing users must bear the cost of their terminals, modems, and communication facilities.

*Minimum monthly charge.* This is the minimum charge, if any, that is imposed for each month of time-sharing service. (The companies that impose no minimum charge will naturally be of particular interest to users who plan to deal simultaneously with several different suppliers.)

*Terminal connect time.* This entry shows the charge for each hour of time during which a low-speed terminal is “on-line” (i.e., connected to the central computer). Where terminals with speeds above 15 characters per second are supported, the associated connect-time charges are usually higher.

*Central processor time.* Most time-sharing companies impose a specific charge for each minute (or second) of time during which the central processor is working on the user’s program. In some cases, this charge varies with the amount of main memory occupied by the program. Other companies allocate their central processor charges on the basis of more complex units with names like “Core Unit” or “Computer Resource Unit.” Typically, such units are functions of the amount of processor time, main memory space, and input/output activity required by each program.

*Amount of “free” mass storage.* This entry shows the amount of storage space, if any, on a random-access disc or drum unit at the central computer site that is available to each customer at no extra charge. Mass storage is useful, and in many cases vitally necessary, for on-line storage of programs and/or data files.

*Charge for additional mass storage.* Virtually every time-sharing service company has large-capacity disk or drum units at its computer site. Users can rent as much of this mass storage space as they need for on-line storage of programs and files, at the rates indicated in this entry. The storage space is usually rented in units of one track or sector, whose capacity depends upon the physical format of the available mass storage device. Storage charges may be computed on the basis of either the average or maximum amount of storage used during each month; it’s important to find out which basis your prospective suppliers use. Discounts are frequently granted for large-volume storage requirements.

### Comments

This final entry on the comparison charts is used to explain or amplify the preceding entries and/or to provide other pertinent information about each company’s services. □

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| COMPANY   | Academy Computing Corporation                                   | ACTS Computing Corporation  | APL Services, Inc.   | Applied Logic Corporation   | Axicom Systems, Inc.   |
|---|---|---|--|---|--|
| <b>GENERAL</b><br>Headquarters                          | Oklahoma City, Okla. 73105                                      | Southfield, Mich. 48076   | Trenton, N.J. 08628  | Princeton, N.J. 08540   | Paramus, N.J. 07652  |
| Name of service   | BELSTAR   | ACTS  | ACTION/APL   | AL/COM  | —  |
| Date operational  | 1968  | Oct. 1968   | July 1970  | Jan. 1966   | Jan. 1969  |
| Areas currently served                                  | Midwestern U.S.   | Michigan, Illinois, Indiana, Ohio   | Middle Atlantic and New England states, Florida  | Entire U.S.; toll-free access from major Eastern and Midwestern cities and five Western states        | Northeastern U.S. (Boston to Washington and west to Pittsburgh)                            |
| <b>EQUIPMENT</b><br>Computers                           | GE-255 (2), Honeywell 1250                                      | GE-265 (2) and GE-440 in Detroit; also IBM 370/155 RJE in Grand Rapids              | IBM 370/155 in Richmond, Va.   | Multiple DEC PDP-10 computers in dual-processor AL/COM systems  | UNIVAC 1108  |
| No. of simultaneous users                               | 114 total   | 110 total   | 95   | Approx. 200   | 32   |
| Conversational terminals supported                      | TTY, Memorex, Bunker-Ramo, Dura, Datel, etc.                    | TTY 33/35, IBM 2741, GE TermiNet 300, Friden 7701, Dura, Datel, etc.                | IBM 2741, Novar, Datel, IteI, A-J, Incoterm CRT, etc.  | TTY 33/35, IBM 2741, Datel, Dura, Calcomp plotters  | TTY, Friden, Datapoint 3300, GE TermiNet 300, UNIVAC DCT 500, Execuport, etc.              |
| Batch terminals supported                               | —   | IBM 2780, IBM 360/20, Data 100  | —  | —   | UNIVAC 1004, 9200, 9300; IBM 1130, UCC Cope, etc.  |
| <b>SOFTWARE</b><br>Conversational programming languages | BELSTAR   | FORTRAN, BASIC, ALGOL   | APL  | FORTRAN, BASIC, COBOL, AID, SNOBOL, LISP, Macro-10  | FORTRAN, XBASIC, APL   |
| Batch-mode programming languages                        | —   | FORTRAN, COBOL, PL/I, RPG, Assembler  | FORTRAN, COBOL, PL/I, RPG, Assembler   | —   | FORTRAN V, COBOL, ALGOL, Assembler, etc.   |
| Principal applications                                  | Business & scientific   | Business & scientific   | Business & scientific  | Business & scientific   | Business & scientific  |
| <b>CHARGES</b><br>Minimum monthly charge                | \$1500  | \$100   | \$100 (after first 60 days)  | \$100 (after first 2 months)  | \$150  |
| Terminal connect time                                   | Depends on application  | \$5.00-15.00/hr.  | \$8.00/hr.   | \$10.00/hr.   | \$10.00/hr.  |
| Central processor time                                  | Depends on application  | \$2.40-3.00/min.  | \$24.00/min.   | \$0.10/"Core Unit"  | \$8.40/min.  |
| Amount of "free" mass storage                           | 1,000,000 chars.  | None  | None   | None  | None   |
| Charge for additional mass storage                      | \$0.20/1000 chars./month  | \$1.00/1000 chars./month  | \$1.00/7200 chars./month   | \$0.75/1024 chars./month  | \$1.20/10,700 chars./month   |
| <b>COMMENTS</b>   | BELSTAR is mainly a file management system with fixed programs. | Subsidiary of Lear Siegler, Inc. Also offers RJE and conventional batch processing. | Affiliated with The Computer Company. Offers tech. support and education at no extra charge. | Offers deferred unattended execution at reduced rates. Volume discounts of 40 to 70% on mass storage. | Additional charges for core usage, internal data transfers, tape mounts, paper, and cards. |

### All About Computer Time-Sharing Services

| COMPANY                              | Bowne Time Sharing, Inc.  | Burroughs Corporation   | Chi Corporation   | Community Computer Corporation                                 | Comp-Time Corporation                                   |
|--------------------------------------|---|---|---|--|---|
| <b>GENERAL</b>                       |   |   |   |  |   |
| Headquarters                         | New York, N.Y. 10014  | New York, N.Y. 10022  | Cleveland, Ohio 44106   | Philadelphia, Pa. 19144  | San Diego, Calif. 92106                                 |
| Name of service                      | Word/One  | New York City Data Center   | —   | —  | RCC Time-Sharing  |
| Date operational                     | Nov. 1969   | 1966  | May 1969  | Jan. 1969  | 1968  |
| Areas currently served               | Sales and service offices in Boston, Chicago, New York, Philadelphia, and Washington, D.C.          | New York, New Jersey, Connecticut   | Ohio, Pittsburgh, Detroit   | Delaware Valley  | San Diego area  |
| <b>EQUIPMENT</b>                     |   |   |   |  |   |
| Computers                            | IBM 360/40  | Burroughs B 5500 (2)  | UNIVAC 1108 & Honeywell 430   | HP 2116B (2)   | Burroughs B 5500 (3); 2 in Los Angeles & 1 in Palo Alto |
| No. of simultaneous users            | 100 plus  | 30  | 63 total  | 30   | 56 total  |
| Conversational terminals supported   | IBM 2741, A-J 841, Datel 303, Dura 1021, Novar 5-41 & 5-50  | TTY 33/35, Burroughs TC 500 & 9352, Datapoint 3300                                | TTY 33/35, Datapoint 3300, GE TermiNet 300, UNIVAC DCT 500, Memorex   | TTY and equivalent terminals operating at 110, 220, or 440 bps | TTY 33/35, Execuport, Novar, etc.                       |
| Batch terminals supported            | —   | —   | UNIVAC 1004, UNIVAC 9000, IBM 1130, IBM 1800  | —  | —   |
| <b>SOFTWARE</b>                      |   |   |   |  |   |
| Conversational programming languages | Word/One  | FORTRAN, ALGOL, COBOL, BASIC  | BASIC, FORTRAN IV   | BASIC  | FORTRAN, BASIC, COBOL, ALGOL,                           |
| Batch-mode programming languages     | COBOL, FORTRAN, PL/I, RPG, Assembler  | FORTRAN, ALGOL, COBOL, BASIC  | FORTRAN IV, BASIC, ALGOL, COBOL, RPG, etc.  | FORTRAN, ALGOL, BASIC  | FORTRAN, BASIC, COBOL, ALGOL                            |
| Principal applications               | Text editing, typesetting, etc.   | Business & scientific   | Business & scientific   | Business & scientific  | Business & scientific                                   |
| <b>CHARGES</b>                       |   |   |   |  |   |
| Minimum monthly charge               | \$150 (after first 3 months)  | \$100 (after first 2 months)  | None  | None   | None  |
| Terminal connect time                | \$2.15/hr.  | \$15.00/hr.   | \$6.00/hr.  | \$7.00/hr.   | \$7.00/hr.  |
| Central processor time               | \$4.00/min.   | \$8.35/min.   | \$3.60/min.   | No charge  | \$6.00/min.   |
| Amount of "free" mass storage        | None  | None  | None  | None   | None  |
| Charge for additional mass storage   | \$0.24/1550 chars./month  | \$0.03/1000 chars./day  | \$0.25/1152 chars./month  | \$0.20/160 chars./month  | \$0.02-0.05/2400 chars./day                             |
| <b>COMMENTS</b>                      | Specializes in text editing, typesetting, and address file maintenance. Volume discounts available. | CP time costs \$6.65/min. during non-prime hours. Formerly Real-time Systems Inc. | Owned by Case Western Reserve Univ. Offers both time-sharing and remote batch services. Substantial volume discounts. | High-speed printer, punch, and plotter available at \$25/hour. | Sells time on Remote Computing Corp. systems.           |

### All About Computer Time-Sharing Services

| COMPANY   | Compu-Serv Network, Inc.   | The Computer Company   | Computer Complex, Inc.  | Computer Innovations   | Computer Network Corporation  |
|---|--|--|---|--|---|
| <b>GENERAL</b><br>Headquarters                          | Columbus, Ohio 43212   | Richmond, Va. 23219  | Houston, Texas 77036  | Chicago, Ill. 60610  | Washington, D.C. 20016  |
| Name of service   | Compu-Serv   | ACTION/APL   | —   | Advanced APL, Advanced ATS   | Alpha System  |
| Date operational  | March 1970   | Sept. 1969   | July 1967   | Aug. 1969  | Sept. 1970  |
| Areas currently served                                  | Mid-West and East Coast; offices in Cincinnati, Cleveland, Dayton, Indianapolis, New York, & St. Louis | Virginia, D.C., Boston, New York, Philadelphia, Miami, Chicago, San Francisco, and Los Angeles | Houston, Dallas, L.A., San Francisco, New York, Chicago, and 9 other cities, plus national WATS | Illinois, Michigan, Indiana, Wisconsin, etc.   | Middle and South Atlantic states  |
| <b>EQUIPMENT</b><br>Computers                           | DEC PDP-10 (2)   | IBM 370/155  | XDS 940 (4)   | IBM 360/50 in Van Nuys, Calif.   | IBM 360/65  |
| No. of simultaneous users                               | 100  | 156  | 160 total   | 35 in Chicago  | 75  |
| Conversational terminals supported                      | TTY 33/35/37, IBM 2741, Friden 7100, 7102, Execuport, CRT displays, etc.                               | IBM 2741, Novar, Datel, I tel, HP 7200, A-J, etc.  | Any ASCII terminal at 10-30 cps   | IBM 2741, IBM 1050, Datel 30 & 31, Novar, I tel  | TTY 33/35, IBM 2741, any TTY or 2741-compatible units at 10 to 120 CPS                                    |
| Batch terminals supported                               | DEC PDP-11   | —  | —   | —  | IBM 2780, IBM 1130, Data 100  |
| <b>SOFTWARE</b><br>Conversational programming languages | BASIC, FORTRAN, COBOL, SNOBOL, GASP, etc.  | APL  | XTRAN, FORTRAN II/IV, BASIC, CAL, SNOBOL  | APL  | All OS/360 languages  |
| Batch-mode programming languages                        | FORTRAN, COBOL   | FORTRAN, COBOL, PL/I, RPG  | —   | FORTRAN, COBOL, PL/I, etc.   | All OS/360 languages  |
| Principal applications                                  | Business & scientific  | Business & scientific  | Business & scientific   | Business & scientific  | Business & scientific   |
| <b>CHARGES</b><br>Minimum monthly charge                | None   | None   | \$250   | None   | \$100   |
| Terminal connect time                                   | \$8.50/hr.   | \$8.00/hr.   | \$12.00/hr.   | \$13.00/hr.  | \$7.00/hr.  |
| Central processor time                                  | \$1.20/min.  | \$24.00/min.   | \$2.40/min.   | \$3.00/min.  | About \$12.00/min. (200K bytes)   |
| Amount of "free" mass storage                           | None   | None   | None  | 48,000 bytes   | None  |
| Charge for additional mass storage                      | \$0.50/1000 chars./month   | \$1.00/7200 chars./month   | \$0.025/1024 chars./day   | \$13.00/48K bytes/month  | \$1.00/7000 chars./month  |
| <b>COMMENTS</b>   | Subsidiary of Golden United Investment Co. Discounts for non-prime time and volume usage.              | Offers file management system, remote job entry, and conventional batch processing.            | The company's time-sharing operations were acquired by Tymshare, Inc. in mid-1971.              | Affiliated with Proprietary Computer Systems, Inc. Also offers Advanced ATS text editing system. | Offers "OS-compatible time-sharing services." Remote job entry of programs in any IBM-supported language. |

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| COMPANY   | Computer Sciences Corporation  | Computer Sharing Services, Inc.   | Computility, Inc.   | Compu-Time, Inc.   | Computone Systems, Inc.   |
|---|--|---|---|--|---|
| <b>GENERAL</b><br>Headquarters                          | El Segundo, Calif. 90245   | Denver, Colo. 80223   | Boston, Mass. 02108   | Daytona Beach, Fla. 32014  | Atlanta, Ga. 30305  |
| Name of service   | INFONET  | TSPS  | Comp/Utility  | Compu-Time   | —   |
| Date operational  | Jan. 1970  | Nov. 1967   | March 1969  | Nov. 1967  | 1965  |
| Areas currently served                                  | Entire U.S. and Canada; 5 computer sites in U.S. and 2 in Canada   | Colorado  | Greater Boston, metropolitan New York, and Long Island                                  | Southeastern states; Fla., Ga., N.C., S.C., Ky., Tenn., Ala., La.                                | Entire U.S.   |
| <b>EQUIPMENT</b><br>Computers                           | UNIVAC 1108 (7)  | GE-400, GE-430, IBM 370/155   | DEC PDP-10  | GE-430 (2)   | IBM 360/40  |
| No. of simultaneous users                               | Not specified  | 80 (on GE systems)  | 63  | 84   | 28  |
| Conversational terminals                                | TTY 33/35, IBM 2741, Datel, Dura, Datapoint 3300, etc.   | TTY, ASCII terminals at 110 or 300 bps  | TTY 33/35/37 & compatible units, graphic displays, IBM 2741, Novar 5-50, Datel 30, etc. | ASCII units at 110, 300, & 1200 bps; IBM 2741 & equivalent units at 134.5 bps                    | IBM 1050, Memorex 1240, Keypact portable terminal (mfd. by Computone)   |
| Batch terminals supported                               | UNIVAC 1004, 9200, 9300, & DCT 2000; IBM 1130  | —   | —   | —  | —   |
| <b>SOFTWARE</b><br>Conversational programming languages | BASIC  | BASIC, FORTRAN  | FORTRAN, BASIC, COBOL, Macro-10, LISP, etc.   | FORTRAN, BASIC   | —   |
| Batch-mode programming languages                        | FORTRAN V, COBOL, SLEUTH   | COBOL, FORTRAN  | FORTRAN, COBOL  | COBOL, FORTRAN, RPG  | —   |
| Principal applications                                  | Business & scientific  | Business & scientific   | Business & scientific   | Business & scientific  | Life insurance, linear prog'g.  |
| <b>CHARGES</b><br>Minimum monthly charge                | \$50   | \$35  | None  | \$10   | \$20  |
| Terminal connect time                                   | \$11.00/hr.  | \$5.00/hr.  | \$8.00/hr.  | \$10.00/hr.  | \$36.00/hr.   |
| Central processor time                                  | \$30.00/min.   | \$3.00/min.   | \$1.80/min.   | \$3.60/min.  | No charge   |
| Amount of "free" mass storage                           | None   | None  | None  | None   | Not applicable  |
| Charge for additional mass storage                      | \$1.00/3072 chars./month   | \$2.00/1800 chars./month  | \$0.50/1280 chars./month  | \$1.50/1620 chars./month   | Not applicable  |
| <b>COMMENTS</b>   | Features remote batch processing, at \$600-800 per hour of 1108 CPU time. (Information supplied in Nov. 1970.) | CP charges are much lower during non-prime periods. IBM 370/155 is used for batch processing. | Subsidiary of Grumman Data Systems Corp. Core storage costs \$0.01/1024 words/second.   | \$100 initiation fee. Offers guaranteed maximum hourly rates, with substantial volume discounts. | Charges shown are for dedicated life insurance service; also offers linear programming service for feed and sausage mfrs. |



### All About Computer Time-Sharing Services

| COMPANY   | Com-Share, Inc.  | Com-Share Limited   | Control Data Corporation  | Cyphernetics Corporation  | Dataline Systems Limited   |
|---|--|---|---|---|--|
| <b>GENERAL</b><br>Headquarters                          | Ann Arbor, Mich. 48106   | Rexdale, Ont., Canada   | Minneapolis, Minn. 55435  | Ann Arbor, Mich. 48103  | Toronto, Ont., Canada  |
| Name of service   | Commander I & Commander II   | Com-Share   | Cybernet/KRONOS Network   | Cyphernet   | —  |
| Date operational  | June 1966  | July 1970   | Feb. 1966   | Sept. 1969  | Sept. 1969   |
| Areas currently served                                  | Entire U.S. and Canada; local dial-up capability in 52 cities                            | Eastern Canada  | Middle Atlantic states, Chicago, Detroit, Dallas, Houston, Omaha, Tulsa, Atlanta, Los Angeles, etc.             | Michigan, Ohio, Illinois, New York, New Jersey, Pennsylvania  | Ontario and Quebec; local dial-up in Toronto, Ottawa, and Montreal areas             |
| <b>EQUIPMENT</b><br>Computers                           | XDS 940 (9), XDS Sigma 7   | XDS Sigma 7 in Toronto  | CDC 6400 (located in Bethesda, Md.)   | DEC PDP-10 (3)  | DEC PDP-10 (2)   |
| No. of simultaneous users                               | 524 total (44 per XDS 940)   | 48  | 200   | 180   | 80   |
| Conversational terminals supported                      | TTY 33/35/37, GE TermiNet 300, Datapoint 3300, IBM 2741, plotters, etc.                  | TTY 33/35, GE TermiNet 300, Datapoint 3300, Memorex 1240, plotters, etc.                | TTY 33/35, Datapoint 3300, and other TTY-compatible units   | TTY 33/35/37 & other ASCII Terminals at 10, 15, & 30 CPS; also IBM 2741, etc.                           | TTY 33/35, IBM 2741, ASCII terminals at 110 or 300 bps                               |
| Batch terminals supported                               | IBM 2780 and 2780-compatible terminals (on Sigma 7 only)                                 | UNIVAC DCT 2000   | CDC 200   | Cyphernet Batch Terminal (own design)   | Honeywell 105, UNIVAC 9200   |
| <b>SOFTWARE</b><br>Conversational programming languages | FORTRAN II/IV, BASIC, QED, SNOBOL, TAP, DAP  | FORTRAN, BASIC, COBOL, QED  | FORTRAN, BASIC, KRONOS  | FORTRAN IV, BASIC, COBOL, Macro-10  | FORTRAN IV, BASIC, COBOL, Macro-10, LISP, etc.                                       |
| Batch-mode programming languages                        | FORTRAN, DAP   | FORTRAN, BASIC, COBOL   | FORTRAN, COBOL, ALGOL, COMPASS, etc.  | FORTRAN IV, BASIC, COBOL, Macro-10  | FORTRAN IV, BASIC, COBOL, Macro-10, etc.   |
| Principal applications                                  | Business & scientific  | Business & scientific   | Business & scientific   | Business & scientific   | Business & scientific  |
| <b>CHARGES</b><br>Minimum monthly charge                | None   | \$100   | None  | None  | None   |
| Terminal connect time                                   | \$10.00/hr.  | \$9.00/hr.  | \$8.00/hr.  | \$10.00/hr.   | \$10.00/hr. (any speed)  |
| Central processor time                                  | \$4.20/min.  | \$4.80/min.   | \$12.00/min.  | See COMMENTS  | \$6.66-23.33/min.  |
| Amount of "free" mass storage                           | None   | None  | None  | None  | None   |
| Charge for additional                                   | \$1.00/1000 chars./month   | \$0.30/1000 bytes/month   | \$0.30/1000 chars./month  | \$0.12-1.00/1000 chars./month   | \$0.20/640 chars./month  |
| <b>COMMENTS</b>   | Proprietary operating system for Sigma 7 handles both batch and time-sharing operations. | Also offers Com-Share, Inc. Commander I service on XDS 940. Volume discounts available. | CDC also offers remote batch processing through its nationwide Cybernet network of CDC 6600 and 3300 computers. | CP time charges based on \$0.02 per 4096 words per second. Rates are much lower during non-prime hours. | CP time charge depends upon core usage. Rates are much lower during non-prime hours. |

### All About Computer Time-Sharing Services

| COMPANY   | Datalogics, Inc.  | First Data Corporation  | Fulton National Bank of Atlanta                     | General Electric Company   | Genesee Computer Center, Inc.  |
|---|---|---|---|--|--|
| <b>GENERAL</b><br>Headquarters                          | Cleveland, Ohio 44120   | Waltham, Mass. 02154  | Atlanta, Ga. 30302                                  | Bethesda, Md. 20014  | Rochester, N.Y. 14605  |
| Name of service   | DL/70   | —   | Fulton Data Systems                                 | GE Network Info. Service   | GIANT  |
| Date operational  | March 1969  | Oct. 1969   | 1967  | Oct. 1965  | Aug. 1968  |
| Areas currently served                                  | Cleveland and Chicago areas   | New England, New York, and Washington, D.C.                                     | Southeastern states                                 | Entire U.S. plus Canada, Mexico, Puerto Rico, and Europe; local-call access in 250 cities                        | Upstate New York, Atlantic Coast, Toronto, Chicago, and 5 other cities                                       |
| <b>EQUIPMENT</b><br>Computers                           | XDS Sigma 7   | DEC PDP-10  | Honeywell 440 (2), dual-processor<br>Honeywell 6050 | Multiple Honeywell 635 and 235 systems in Teaneck, N.J., and Cleveland, O.                                       | CDC 3500 in Toronto, CDC 6400 in Washington, XDS 940 in Phila., IBM 360/67 in N.Y.                           |
| No. of simultaneous users                               | 40  | 64  | 228 total   | 200 per 635 system   | Differs for each system  |
| Conversational terminals supported                      | TTY, Friden, Datapoint 3300, GE TermiNet 300, UNIVAC DCT 500, Memorex, etc. | TTY 33/35, IBM 2741, Novar, Datel, Datapoint 3300, Execuport, etc.              | All TTY-compatible terminals                        | TTY 33/35/37/38, GE TermiNet 300, Memorex 1240, Execuport 300, IBM 2741, etc.                                    | TTY 33/35 and compatible terminals   |
| Batch terminals   | XDS 7670  | UNIVAC DCT 2000, DC-71  | —   | Honeywell 115, IBM 1130  | CDC 200, IBM 1130, UNIVAC 9200   |
| <b>SOFTWARE</b><br>Conversational programming languages | FORTRAN IV, BASIC, Symbol   | FORTRAN, BASIC, ALGOL, COBOL, LISP, etc.  | BASIC, FORTRAN                                      | BASIC, FORTRAN, ALGOL  | FORTRAN, BASIC, ALGOL, PL/I, CAL   |
| Batch-mode programming languages                        | FORTRAN IV, COBOL, Meta-Symbol  | FORTRAN, COBOL, ALGOL   | FORTRAN, COBOL                                      | BASIC, FORTRAN, COBOL, ALGOL, JOVIAL, etc.   | FORTRAN, COBOL, ALGOL, PL/I  |
| Principal applications                                  | Business & scientific   | Business & scientific   | Business & scientific                               | Business & scientific  | Business & scientific  |
| <b>CHARGES</b><br>Minimum monthly charge                | None  | None  | None  | \$100  | \$200  |
| Terminal connect time                                   | \$9.00/hr.  | \$7.50/hr.  | \$7.00/hr.  | \$7.00-13.50/hr.   | \$8.00-15.00/hr.   |
| Central processor time                                  | \$4.80/min.   | \$3.00/min. (20,000 bytes)  | \$1.80/min.   | \$0.33/"CRU"   | \$2.40-15.00/min.  |
| Amount of "free" mass storage                           | None  | See COMMENTS  | None  | None   | 0-30,000 chars.  |
| Charge for additional mass storage                      | \$0.50/2048 chars./month  | \$0.50/1000 chars./month  | \$1.00/1000 chars./month                            | \$1.10/1280 chars./month   | \$0.08-1.00/1000 chars./month  |
| <b>COMMENTS</b>   | Connect charge for 30-cps terminals is \$14.50/hr.                          | No charge for mass storage used during daytime—only for files left on at night. | —   | Charges shown are for Mark II Service on Honeywell 635 computers. GE also offers several other types of service. | Sells time on Control Data, Megasystems, and Multiple Access General systems. Rates depend upon system used. |

### All About Computer Time-Sharing Services

| COMPANY                              | Grumman Data Systems Corporation  | Hobbs Associates, Inc.  | Honeywell Information Services, Inc.                    | Interactive Data Corporation  | Interactive Sciences Corporation  |
|--------------------------------------|---|---|---|---|---|
| <b>GENERAL</b>                       |   |   |   |   |   |
| Headquarters                         | Bethpage, N.Y. 11714  | Corona Del Mar, Calif. 92625  | Minneapolis, Minn. 55408                                | Waltham, Mass. 02154  | Braintree, Mass. 02184  |
| Name of service                      | CALLDATA  | —   | Honeywell Time-Sharing                                  | —   | ISC/10  |
| Date operational                     | Feb. 1970   | April 1969  | Jan. 1969   | Dec. 1968   | May 1969  |
| Areas currently served               | New York metropolitan area and New England                                | Los Angeles, San Diego, and Orange County, California   | Entire U.S.; service in most large cities               | Northeast, Mid Atlantic, Northern Midwest, Los Angeles, and San Francisco                   | Boston, New York, & Pittsburgh regions  |
| <b>EQUIPMENT</b>                     |   |   |   |   |   |
| Computers                            | IBM 360/67  | HP 2000   | Honeywell 1648A (6)                                     | IBM 360/67 (2); 1 in Waltham, 1 in San Francisco  | DEC PDP-10 (2)  |
| No. of simultaneous users            | 60  | 16  | 288 total   | Not specified   | 128 total   |
| Conversational terminals supported   | IBM 2741, TTY 33/35, or equivalent units                                  | TTY 33/35/37 and equivalent units (CRT displays, etc.)  | All ASCII and EBCDIC devices at 10 and 30 cps           | TTY 33/35, IBM 2741, Datapoint 3300, Memorex 1240, Execuport, etc.                          | TTY 33/35, IBM 2741, GE TermiNet 300, Datapoint 3300, plotters, etc.                |
| Batch terminals                      | IBM 2780 or equivalent units  | —   | —   | IBM 2780, Data 100, Remcom, etc.  | —   |
| <b>SOFTWARE</b>                      |   |   |   |   |   |
| Conversational programming languages | FORTRAN, COBOL, PL/I  | BASIC   | FORTRAN IV, BASIC, SOLVE, TEACH                         | FORTRAN, BASIC, COBOL, PL/I, etc.   | FORTRAN IV, BASIC, COBOL, Macro-10, etc.  |
| Batch-mode programming languages     | FORTRAN, COBOL, PL/I, Assembler   | BASIC   | —   | FORTRAN, BASIC, COBOL, PL/I, etc.   | FORTRAN IV, BASIC, COBOL, Macro-10, etc.  |
| Principal applications               | Business & scientific   | Business & scientific   | Business & scientific                                   | Business & scientific   | Business & scientific   |
| <b>CHARGES</b>                       |   |   |   |   |   |
| Minimum monthly charge               | \$50 if any service is rendered   | None  | \$90 (after first 90 days)                              | None  | None  |
| Terminal connect time                | \$7.50/hr.  | \$6.00/hr.  | \$5.00-10.00/hr.  | \$10.00/hr.   | \$7.50/hr.  |
| Central processor time               | \$22.20/min.  | None  | \$2.40-3.00/min.  | \$16.80/min.  | See COMMENTS  |
| Amount of "free" mass storage        | None  | None  | None  | None  | None  |
| Charge for additional mass storage   | \$12.50/120K bytes/month  | \$0.20/128 chars./month   | \$1.00/1024 chars./month                                | \$20.00/120K bytes/month  | \$1.00/3200 chars./month  |
| <b>COMMENTS</b>                      | Runs under CP/CMS (Cambridge Monitor System). Volume discounts available. | 24-hour service, 7 days/week. Full-time private line costs \$750/month. Discounts for volume usage and education. | Special rates for dedicated ports and off-line storage. | Offers on-line financial data bases with proprietary software for accessing and processing. | CP charges based on \$0.01 per "Interacton" (approx. 1024 words of core/CP second). |

### All About Computer Time-Sharing Services

| COMPANY                              | Interstate Computing, Inc.             | ITT Data Services   | Keydata Corporation  | Leasco Response, Inc.  | McDonnell Douglas Automation Co.   |
|--------------------------------------|--|---|--|--|--|
| <b>GENERAL</b>                       |  |   |  |  |  |
| Headquarters                         | New Orleans, La. 70130                 | Paramus, N.J. 07652   | Watertown, Mass. 02172   | Bethesda, Md. 20016  | St. Louis, Mo. 63166   |
| Name of service                      | ICI Timesharing                        | Reactive Terminal Service (RTS)   | —  | Response/360, Response I   | Direct Access Computing  |
| Date operational                     | June 1969                              | March 1968  | Nov. 1965  | 1969   | Jan. 1968  |
| Areas currently served               | Louisiana and Mississippi              | Entire U.S. (from computer center in Paramus)   | Entire U.S. and Canada (multiplexer in New York City)  | Eastern and Midwestern U.S. plus Los Angeles; facilities in over 20 cities   | Entire U.S.; toll-free access from New York, Chicago, Washington, D.C., Houston, L.A., and 4 other cities            |
| <b>EQUIPMENT</b>                     |  |   |  |  |  |
| Computers                            | GE-430 (2) in Daytona Beach, Fla.      | IBM 360/65, IBM 360/67  | UNIVAC 494 (2)   | IBM 360/65 in Bethesda; HP 2116 in each branch office  | XDS Sigma 7 (2), Honeywell 440   |
| No. of simultaneous users            | 84 total                               | Not specified   | 800  | Not specified  | 178 total  |
| Conversational terminals supported   | ASCII devices at up to 300 bps         | TTY 33/35, IBM 2741, IBM 1050, etc.   | TTY Model 28   | All 10 cps ASCII and 30 cps terminals, IBM 2741  | TTY 33/35 and all compatible terminals at 10 or 30 cps; IBM 2741   |
| Batch terminals supported            | —                                      | —   | —  | —  | XDS 7670   |
| <b>SOFTWARE</b>                      |  |   |  |  |  |
| Conversational programming languages | FORTRAN, BASIC                         | FORTRAN IV, BASIC, COBOL, Assembler   | Offers standard commercial applications only   | BASIC, FORTRAN, PL/I   | FORTRAN IV, BASIC, SL/I, Symbol  |
| Batch-mode programming languages     | COBOL, FORTRAN                         | —   | —  | —  | FORTRAN, COBOL, BASIC, Metasymbol  |
| Principal applications               | Business & scientific                  | Business & scientific   | Business   | Business & scientific  | Business & scientific  |
| <b>CHARGES</b>                       |  |   |  |  |  |
| Minimum monthly charge               | None                                   | None  | On request   | \$100  | None   |
| Terminal connect time                | \$10.00/hr.                            | \$10.00/hr.   | On request   | \$9.00   | \$8.00/hr.   |
| Central processor time               | \$3.60/min.                            | \$0.03/"Computer Work Unit"   | On request   | \$18.00  | \$12.00/min.   |
| Amount of "free" mass storage        | None                                   | 60,000 bytes  | None   | None   | None   |
| Charge for additional mass storage   | \$1.50/1620 chars./month               | \$0.01/"Storage Unit"/day   | On request   | \$0.35/half track/month  | \$0.40/1024 bytes/month  |
| <b>COMMENTS</b>                      | Sells time on Compu-Time, Inc. system. | A division of International Telephone and Telegraph Corp. (Information supplied in Nov.1970.) | Dedicated system for conventional business data processing applications. (Information supplied in Nov.1970.) | Rates shown are for Response/360 service. Response I service on HP 2116 costs \$6 to \$8 per hour of connect time. | Charges shown are for Sigma 7 systems. Time-sharing users can submit batch jobs; files and languages are compatible. |

## All About Computer Time-Sharing Services

| COMPANY   | Megasystems, Inc.  | National CSS, Inc.   | On-Line Systems, Inc.   | Philco-Ford Corporation  | Princeton Time-Sharing Services, Inc.   |
|---|--|--|---|--|---|
| <b>GENERAL</b><br>Headquarters                          | Bala Cynwyd, Pa. 19004   | Stamford, Conn. 06901  | Pittsburgh, Pa. 15237   | Philadelphia, Pa. 19134  | Princeton, N.J. 08540   |
| Name of service   | —  | VP/CSS   | —   | Computer Services Network (CSN)  | —   |
| Date operational  | Jan. 1968  | Dec. 1968  | Dec. 1967   | Dec. 1968  | April 1969  |
| Areas currently served                                  | Middle Atlantic states, especially New York City, Philadelphia, Harrisburg, and North Carolina             | N. Y., N.J., Conn., Eastern Pa., Mass., Ill., Calif., Ore., Wash., Ariz., Montreal, and Toronto                | Eastern, Mid-western, and Southern U.S.; toll-free access from 16 cities                          | Delaware Valley, Washington, D.C., Northern N.J., Detroit, Chicago, Cincinnati, and Baltimore              | Boston-New York-Philadelphia-Washington corridor  |
| <b>EQUIPMENT</b><br>Computers                           | XDS 940 (2)  | Duplex IBM 360/67 in Stamford; simplex 360/67 in Sunnyvale, Calif.   | DEC PDP-10 (3)  | Burroughs B 5500   | IBM 360/50  |
| No. of simultaneous users                               | 52   | 160 in Conn.; 65 in Calif.   | 192 total   | 48   | 60  |
| Conversational terminals supported                      | TTY 33/35/37, IBM 2741, Datapoint 3300, UNIVAC DCT 500 & 1000, etc.  | TTY 33/35, IBM 2741, Datel, Datapoint 3300, Execuport, plotters, etc.  | TTY 33/35/37, IBM 2741, Dura, Datel, Execuport, etc.  | TTY 33/35, Memorex 1240, or equivalent   | TTY 33/35/37, IBM 2741, Friden 7102, Datapoint 3300, Dura, Datel, etc.                                    |
| Batch terminals supported                               | —  | IBM 1130 & 2780, Data 100, Remcom, UNIVAC DCT 2000, etc.   | —   | UNIVAC DCT 1000 or equivalent  | IBM 1130, IBM 2780, IBM 360/20, Data 100, etc.  |
| <b>SOFTWARE</b><br>Conversational programming languages | FORTRAN IV, BASIC, CAL, TAP  | FORTRAN IV, BASIC, COBOL, Assembler,   | FORTRAN IV, BASIC, AID, COBOL, APL, Macro-10, etc.  | FORTRAN BASIC, COBOL, ALGOL  | CPL/I (Conversational PL/I)   |
| Batch-mode programming languages                        | FORTRAN, TAP   | FORTRAN IV, COBOL, PL/I, Assembler   | FORTRAN IV, BASIC, COBOL  | FORTRAN IV, BASIC, COBOL, ALGOL  | FORTRAN IV, COBOL, PL/I, ALGOL, RPG, SNOBOL, etc.   |
| Principal applications                                  | Business & scientific  | Business & scientific  | Business & scientific   | Business & scientific  | Business & scientific   |
| <b>CHARGES</b><br>Minimum monthly charge                | \$200  | None   | \$5/user no.  | \$25.00  | \$100   |
| Terminal connect time                                   | \$11.00/hr.  | \$10.00/hr.  | \$10.00/hr.   | \$9.00/hr.   | \$7.00/hr.  |
| Central processor time                                  | \$2.75/min.  | \$22.80/min.   | \$0.05/"CP Unit"  | \$7.20/min.  | Depends upon core usage   |
| Amount of "free" mass storage                           | 20,000 chars.  | None   | None  | 75,000 chars.  | 1,000,000 bytes   |
| Charge for additional mass storage                      | \$1.00/1000 chars./month   | \$20.00/120K bytes/month   | \$1.00/3200 chars./month  | \$1.00/1000 chars./month   | \$10.00/100K bytes/month  |
| <b>COMMENTS</b>   | Accounting packages priced on transaction basis. Company's former New York operations were sold to Boeing. | CP charges are for time spent in pure problem state. Offers remote OS batch with on-line, JCL syntax checking. | Service available 24 hours/day, 7 days/week. Supports terminals at 110, 134.5, 300, and 1200 bps. | Lower rates during non-prime hours; educational discounts. Dedicated lines available at negotiated prices. | Offers services for subscription fulfillment, list management, associations, and fund raising management. |

### All About Computer Time-Sharing Services

| COMPANY   | Programs & Analysis, Inc.   | Proprietary Computer Systems, Inc.   | Remote Computing Corporation   | Scientific Time Sharing Corporation  | Sci-Tek, Inc.   |
|---|---|--|--|--|---|
| <b>GENERAL</b><br>Headquarters                          | Burlington, Mass. 01803   | Van Nuys, Calif. 91406   | Palo Alto, Calif. 94301  | Washington, D.C. 20007   | Wilmington, Del. 19806  |
| Name of service   | —   | PCS/APL, Advanced ATS  | RCC Time-Sharing   | APL Plus   | —   |
| Date operational  | May 1969  | Oct. 1968  | Oct. 1968  | Aug. 1969  | Jan. 1967   |
| Areas currently served                                  | Boston, Providence, Cincinnati, Dayton  | Multiplexers in New York, Phila., Washington, D.C., Chicago, Miami, L.A., San Fran., & 5 other cities                      | 11 Western states plus New York and Washington, D.C.   | Washington, New York, Phila., Boston, Chicago, L.A., San Fran., & 7 other cities     | Eastern Seaboard  |
| <b>EQUIPMENT</b><br>Computers                           | Honeywell 430   | IBM 360/50   | Burroughs B 5500 (3); 2 in Los Angeles and 1 in Palo Alto  | IBM 360/65   | UNIVAC 1108 (2); one in Wilmington and one in Mineola, N.Y.                                   |
| No. of simultaneous users                               | 29  | 100  | 56   | 96   | 128 total   |
| Conversational terminals supported                      | TTY and other 110 and 300 bps terminals   | IBM 2741, Novar, Datel, Itel, A-J, etc.  | TTY 33/35 and Inktronic, IBM 2741, and many others   | IBM 2741, Datel 30 & 31, A-J 841, Novar 5-50, IBM Mag. Card Selectric                | TTY 33/35, IBM 2741, etc.   |
| Batch terminals supported                               | —   | IBM 2780 or equivalent   | —  | —  | UNIVAC 1004, 9000, DCT 2000; IBM 2780, 1130, etc.   |
| <b>SOFTWARE</b><br>Conversational programming languages | BASIC, FORTRAN  | APL  | FORTRAN, BASIC, COBOL, ALGOL   | APL  | BASIC, RALPH  |
| Batch-mode programming languages                        | —   | FORTRAN, COBOL, PL/I, etc.   | FORTRAN, BASIC, COBOL, ALGOL   | —  | FORTRAN, COBOL, SLEUTH  |
| Principal applications                                  | Business  | Business & scientific  | Business & scientific  | Business & scientific  | Business & scientific   |
| <b>CHARGES</b><br>Minimum monthly charge                | None  | None   | None   | None   | None  |
| Terminal connect time                                   | \$8.00/hr.  | \$10.00-12.00/hr.  | \$7.00/hr.   | \$12.00/hr.  | \$10.00/hr.   |
| Central processor time                                  | \$6.00/min.   | \$6.00/min.  | \$6.00/min.  | \$21.00/min.   | \$12.00/min.  |
| Amount of "free" mass storage                           | None  | 48,000 chars.  | None   | None   | None  |
| Charge for additional mass storage                      | \$0.50/1000 chars./month  | \$1.75/7294 chars./month   | \$0.02-0.05/2400 chars./day  | \$10.00/million byte-days  | 0.04/1792 words/day   |
| <b>COMMENTS</b>   | Serves business applications only. All programs are customized. Will install CDC Cyber 72 system in April 1972. | Rates shown are for APL; one CP minute is free with each connect hour. Marketing affiliates in Trenton, Chicago, Richmond. | Connect charge ranges from \$7.00/hr. at 110 bps to \$25.00/hr. at 1200 bps. Rates are 15% lower after 7 pm. | APL Plus File Subsystem facilitates processing of large shared files and data bases. | Offers APT, ICES, graphics systems, file management system, and Securities Validation System. |

### All About Computer Time-Sharing Services

| COMPANY   | Service Bureau Corporation  | Shared Computer Systems, Inc.   | I.P. Sharp Associates   | Statistical Tabulating Corp.  | Structural Dynamics Research Corp.   |
|---|---|---|---|---|--|
| <b>GENERAL</b><br>Headquarters                          | Harrison, N.Y. 10528  | Miami, Fla. 33131   | Toronto, Ont., Canada   | Chicago, Ill. 60606   | Cincinnati, Ohio 45227   |
| Name of service   | Call/360  | —   | APL Plus  | StatiCom  | SDRC Computer Operations   |
| Date operational  | May 1968  | June 1969   | Aug. 1969   | Oct. 1969   | Jan. 1969  |
| Areas currently served                                  | 43 cities, including Boston, Chicago, Denver, Detroit, L.A., New York, Phila., San Fran., Washington, etc.          | Florida   | Canada, East Coast of U.S., Chicago, Dallas, Los Angeles, and San Francisco | Illinois  | Nationwide access, currently toll-free   |
| <b>EQUIPMENT</b><br>Computers                           | Multiple IBM 360/50 systems in Cleveland and San Jose   | IBM 360/40, IBM 360/30  | IBM 370/145   | IBM 360/65  | CDC 6500 in Pittsburgh; XDS 940 (9) in Ann Arbor; GE-430 in Louisville, etc.   |
| No. of simultaneous users                               | Not specified   | 60  | 120   | 20  | Varies with system   |
| Conversational terminals supported                      | IBM 2741, TTY 35, Datel, Novar, Memorex 1240, etc. at 10, 15, or 30 cps.  | IBM 2741, Memorex 1240, Datel 1031  | IBM 2741, IBM 1050, TTY 33, Datel, Novar                                    | IBM 2741, Datapoint, Novar  | TTY 33/35 and other ASCII terminals at 10 and 30 cps   |
| Batch terminals supported                               | —   | —   | —   | IBM 2780, 1130, 360/20; Atron, Mohawk, UCC COPE   | CDC 200, IBM 1130, UNIVAC 9200, UCC COPE (on 6500 only)  |
| <b>SOFTWARE</b><br>Conversational programming languages | BASIC, FORTRAN,   | APL, Assembler  | APL Plus  | —   | FORTRAN IV, BASIC  |
| Batch-mode programming languages                        | —   | All IBM languages   | —   | FORTRAN IV, COBOL, PL/I, ADPAC, Assembler   | FORTRAN, COBOL, Assembly, etc.   |
| Principal applications                                  | Business & scientific   | Business & scientific   | Business & scientific   | Business & scientific   | Engineering & business   |
| <b>CHARGES</b><br>Minimum monthly charge                | \$100   | None  | None  | None  | None   |
| Terminal connect time                                   | \$11.00/hr.   | 10.00/hr.   | \$12.00/hr.   | \$10.00/hr.   | \$7.50-13.00/hr.   |
| Central processor time                                  | \$9.00/min.   | 3.60/min.   | \$18.00/min.  | \$11.00/min.  | \$3.00-24.00/min.  |
| Amount of "free" mass storage                           | None  | 72,000 bytes  | 65K bytes   | None  | None   |
| Charge for additional mass storage                      | \$1.50/3400 bytes/month   | \$1.00/7294 chars./month  | \$12.00/32K bytes/month   | \$0.25/2314 disk track/week   | \$0.90-1.75/1000 chars./month  |
| <b>COMMENTS</b>   | Extra charges for national network, on-line stock data bank, and other special services. SBC is a subsidiary of IBM | Terminal users can address any device for high-speed printing, punching, etc. | —   | CPU charge varies with core usage and priority. Full-time connect charge is \$175 per week. | Sells time on U.S. Steel, ACTS, Com-Share, and Metridata systems. Features mechanical design & structural analysis programs. |

### All About Computer Time-Sharing Services

| COMPANY                              | System Development Corporation   | Technical Advisors, Inc.   | Technology for Information Management, Inc.                              | Tel-A-Data, Inc.  | Telstat Systems, Inc.   |
|--------------------------------------|--|--|--|---|---|
| <b>GENERAL</b>                       |  |  |  |   |   |
| Headquarters                         | Santa Monica, Calif. 90406   | Wayne, Mich. 48184   | Albany, N.Y. 12205   | Miami, Fla. 33162   | New York, N.Y. 10022  |
| Name of service                      | TS/DMS   | TECH-MAC   | TIM-Sharing  | Tel-A-Data  | TELAC/70  |
| Date operational                     | Sept. 1969   | June 1967  | Sept. 1968   | Dec. 1966   | Jan. 1971   |
| Areas currently served               | Los Angeles & Washington, D.C.   | Entire U.S. (toll-free, except Michigan)   | Illinois & New York  | South Atlantic States   | New York City area  |
| <b>EQUIPMENT</b>                     |  |  |  |   |   |
| Computers                            | IBM 360/67   | Varian 620i (2), Varian 620A   | GE-430 (in Chicago)  | Burroughs B 500   | XDS Sigma 7   |
| No. of simultaneous users            | 40   | 24 total   | 30   | 64  | 40  |
| Conversational terminals supported   | TTY 33/35, IBM 2740, and other compatible devices, including display units | TTY 33/35  | TTY 33/35, GE TermiNet 300, Memorex 1240, & other ASCII terminals        | TTY 33/35, GE TermiNet 300, Burroughs TC 500  | TTY 33/35, IBM 2741, GE TermiNet 300, Datapoint 3300, Execuport                             |
| Batch terminals supported            | —  | —  | —  | —   | XDS 7670, IBM 1130, UNIVAC DCT 2000   |
| <b>SOFTWARE</b>                      |  |  |  |   |   |
| Conversational programming languages | FORTRAN IV, COBOL, JOVIAL, TINT, Assembler                                 | —  | FORTRAN IV, BASIC  | Assembler   | FORTRAN, BASIC, Symbol, ASSIST  |
| Batch-mode program-                  | —  | —  | —  | —   | FORTRAN, COBOL, BASIC, Metasymbol   |
| Principal applications               | Data management, info. retrieval   | Civil engineering & surveying  | Business & scientific  | Business  | Financial services  |
| <b>CHARGES</b>                       |  |  |  |   |   |
| Minimum monthly charge               | \$380  | None   | \$25   | \$1,000   | None  |
| Terminal connect time                | \$23.00/hr.  | \$10.00-30.00/hr.  | \$10.00/hr.  | No extra charge   | \$9.00/hr.  |
| Central processor time               | No charge  | No charge  | \$3.00/min.  | No extra charge   | \$7.20/min.   |
| Amount of "free" mass storage        | 17,500 K bytes   | None   | None   | 5 to 10K chars.   | None  |
| Charge for additional mass storage   | \$0.03/1000 bytes/month  | \$12.50/1000 words/month   | \$0.75/1000 chars./month   | \$0.20/300 chars./month   | \$0.01/1000 chars./day  |
| <b>COMMENTS</b>                      | Offers unlimited use during 4-hour time-sharing day for \$2000/month.      | Offers specialized services for civil engineers and surveyors only. \$25 initiation fee. | \$50 initiation fee. Reduced rates for non-prime hours and volume usage. | Main emphasis is on statistical reports and inventory control. Monthly charge includes CP and connect time. | Provides access to TELPRICE/70, an extensive financial data base, at a cost of \$350/month. |



## All About Computer Time-Sharing Services

| COMPANY                            | Time Sharing Resources, Inc.   | TransNet Corporation   | Tymshare, Inc.  | United Computing Systems, Inc.   | University Computing Company  |
|------------------------------------|--|--|---|--|---|
| GENERAL Headquarters               | New York, N.Y. 10036   | Union, N.J. 07083  | Palo Alto, Calif. 94301   | Kansas City, Mo. 64111   | Dallas, Tex. 75222  |
| Name of service                    | Big APL, Big Call  | TransNet   | Tymnet  | UCS-II (GE-265), UCS-VI (CDC 6400)   | FASBAC  |
| Date operational                   | Jan. 1970  | Oct. 1969  | Nov. 1966   | Dec. 1967  | May 1969  |
| Areas currently served             | New York, New Jersey, Conn., Phila., Chicago, Tampa, Atlanta, Houston, Dallas, L.A., San Fran., etc.                     | New York, New Jersey   | Entire U.S. (thru WATS and multiplexers), and most of Europe (thru Cegos Tymshare affiliate)                                | Entire U.S.; toll-free access from 44 cities   | Entire U.S. (thru WATS and multiplexers), plus England, Western Europe and Australia                      |
| EQUIPMENT Computers                | IBM 360/50   | XDS Sigma 7 & GE-430 in New York; DEC TSS-8 in N.J.  | XDS 940 (23), DEC PDP-10 (3), GE-265 (1); computers in 5 locations  | CDC 6400(2), GE-265  | UNIVAC 1108's in Dallas (2), Chicago, El Segundo, East Brunswick, London, and Sydney                      |
| No. of simultaneous users          | 60   | 86 total   | 1230 total  | Not specified  | 25 per FASBAC system (175 total)  |
| Conversational terminals supported | IBM 2741, Dura, Datel, Novar, Datapoint 3300, etc.; TTY 33/35/37 for Call/360 only                                       | IBM 2741 and ASCII Terminals at 110 to 1200 bps  | TTY 33/35/37, IBM 2741, TI 720, Portacom, Memorex 1240, CRT displays, etc.  | TTY 33/35, Friden, and all ASCII, EBCDIC, and Selectric terminals                                | ASCII devices at 10, 15, & 30 cps, IBM 2741, Datel, and plotters  |
| Batch terminals supported          | IBM 1130, IBM 2780, Data 100   | —  | —   | CDC 200 (on CDC 6400 only)   | UCC COPE, IBM 2780 and System/360, UNIVAC 1004, etc.  |
| SOFTWARE Conversational pro-       | APL, BASIC, FORTRAN, PL/I  | FORTRAN, BASIC, COBOL, CAL, FOCAL  | BASIC, FORTRAN, CAL, TYMTAB, etc.   | BASIC, FORTRAN, ALGOL  | BASIC, CASH, CALC, SHOBOL, Fastext  |
| Batch-mode programming languages   | FORTRAN, COBOL, PL/I, RPG, Assembler   | FORTRAN, COBOL   | FORTRAN II/IV, COBOL  | FORTRAN, COBOL, ALGOL, COMPASS, etc.   | FORTRAN V, COBOL, ALGOL, Assembly   |
| Principal applications             | Business & scientific  | Business & scientific  | Business & scientific   | Business & scientific  | Business & scientific   |
| CHARGES Minimum monthly charge     | None   | None   | \$80  | None   | \$100   |
| Terminal connect time              | \$11.00/hr.  | \$9.00/hr.   | \$13.00/hr.   | \$5.50-16.00/hr.   | \$7.50/hr.  |
| Central processor time             | \$6.00/min.  | \$7.20/hr.   | \$2.40/min.   | 0 to \$36.00/min.  | \$20.00/min.  |
| Amount of "free" mass storage      | None   | None   | None  | None   | None  |
| Charge for additional mass storage | \$1.50/7200 chars./month   | \$1.00/1024 chars./month   | \$0.50-1.00/1000 chars./month   | \$0.50/1280 chars./month   | \$0.50/2096 chars./month  |
| COMMENTS                           | Markets time on computers owned by GTEIS. System handles large shared files. One free CP minute per hr. of connect time. | Charges shown are for Sigma 7; GE-430 & TSS-8 rates are lower. Technical advisors are assigned to each customer. | Charges shown are for XDS 940 systems. Acquired time-sharing activities of Dial-Data, Graphic Controls, & Computer Complex. | Rates depend on computer and pricing option used. Offers nationwide access to common data bases. | Also offers conversational service on PDP-10 in Dallas and remote batch service on CDC 6400 in California |

### All About Computer Time-Sharing Services

| COMPANY                                   | USS<br>Engineers and<br>Consultants, Inc.   | Wabash<br>Computer<br>Corporation   | Westinghouse<br>Tele-Computer<br>Systems Corp.   | World Wide<br>Time-Sharing,<br>Inc.  |
|---|---|---|--|--|
| <b>GENERAL</b>                            |   |   |  |  |
| Headquarters                              | Pittsburgh,<br>Pa. 15230  | Phoenix,<br>Ariz. 85021   | Pittsburgh,<br>Pa. 15221   | Chicago,<br>Ill. 60601   |
| Name of service                           | UEC   | —   | Remote Input<br>Terminal System  | —  |
| Date operational                          | May 1970  | Nov. 1968   | Nov. 1968  | Jan. 1970  |
| Areas currently served                    | Conn., Del., Ind.,<br>Ill., Ky., Mass.,<br>Mich., N.Y., Ohio,<br>Pa., & Va.             | Arizona   | Middle Atlantic &<br>New England States,<br>plus Ill., Ind., Mich.,<br>Va., and Ga.    | Illinois   |
| <b>EQUIPMENT</b>                          |   |   |  |  |
| Computers                                 | CDC 6500<br>(2 CP's)  | IBM 360/44  | IBM 360/65,<br>IBM 360/75  | CDC 3150   |
| No. of simultaneous<br>users              | 64 TTY, 16 CDC<br>200, 2 CDC 1700   | 52  | Not specified  | Up to 256 lines  |
| Conversational ter-<br>minals supported   | TTY 33/35,<br>GE TermiNet 300,<br>Datapoint 3300,<br>Syner-Data                         | TTY 33/35,<br>IBM 2741,<br>GE TermiNet 300,<br>Courier CRT,<br>Datel  | —  | TTY 33/35,<br>Beta, Friden,<br>Olivetti,<br>Memorex  |
| Batch terminals<br>supported              | CDC 1700,<br>CDC 200,<br>IBM 1130,<br>UCC COPE 25                                       | —   | TTY 33/35 &<br>compatible units;<br>IBM 1130, 360;<br>West'house 9000                  | —  |
| <b>SOFTWARE</b>                           |   |   |  |  |
| Conversational pro-<br>gramming languages | FORTRAN,<br>COBOL,<br>BASIC,<br>ALGOL   | Shared Access<br>Reactive Pro-<br>cessor (a prop-<br>rietary language)  | —  | None (dedicated<br>services)   |
| Batch-mode program-<br>ming languages     | FORTRAN,<br>COBOL,<br>BASIC<br>ALGOL  | FORTRAN,<br>COBOL,<br>PL/I,<br>Assembler  | COBOL,<br>FORTRAN,<br>APT  | None (dedicated<br>services)   |
| Principal applications                    | Scientific &<br>engineering   | Business  | Business &<br>scientific   | Business   |
| <b>CHARGES</b>                            |   |   |  |  |
| Minimum monthly<br>charge                 | None  | \$100   | None   | \$330  |
| Terminal connect time                     | \$9.00/hr.  | \$5.00/hr.  | \$8.00-12.00/hr.   | Not applicable   |
| Central processor time                    | \$24.00/min.<br>(conversational)  | No charge   | \$675/"CRU"  | Not applicable   |
| Amount of "free" mass<br>storage          | None  | None  | None   | Not applicable   |
| Charge for additional<br>mass storage     | \$1.00/10,000<br>chars./month   | \$0.10/615<br>bytes/month   | \$1.50/5760<br>bytes/month   | Not applicable   |
| <b>COMMENTS</b>                           | Subsidiary of<br>U.S. Steel Corp.<br>Lower rates for<br>batch mode and<br>volume usage. | Specializes in<br>standard busi-<br>ness applications.<br>Most services<br>are priced on a<br>functional or<br>transaction basis. | Emphasizes remote<br>batch services<br>under OS/360.<br>Volume discounts<br>available. | Dedicated order<br>entry, invoicing,<br>inventory control,<br>& other services.<br>Charges based on<br>activity and file<br>sizes. |

## All About Computer Time-Sharing Services

### AVAILABILITY OF TIME-SHARING APPLICATION PROGRAMS

| APPLICATION<br>COMPANY  | Accounts Payable   | Accounts Receivable | Banking | Billing | Educational | Engineering | General Ledger | Hospital Administration | Information Retrieval | Insurance | Inventory Control | Numerical Control | Medical Research | Operations Research | Payroll | Personnel | Project Control | Sales Analysis | Scheduling | School Administration | Scientific | Simulation | Statistical | Text editing | Typesetting |
|---|--|---------------------|---------|---------|-------------|-------------|----------------|-------------------------|-----------------------|-----------|-------------------|-------------------|------------------|---------------------|---------|-----------|-----------------|----------------|------------|-----------------------|------------|------------|-------------|--------------|-------------|
|   | Academy Computing Corp.<br>ACTS Computing Corp.<br>APL Services, Inc.<br>Applied Logic Corp. | •                   | •       | •       | •           | •           | •              | •                       | •                     | •         | •                 | •                 | •                | •                   | •       | •         | •               | •              | •          | •                     | •          | •          | •           | •            | •           |
| Axicom Systems, Inc.<br>Bowne Time Sharing, Inc.<br>Burroughs Corp.<br>Chi Corp.  |  |                     | •       |         | •           | •           |                | •                       | •                     |           | •                 | •                 | •                | •                   |         |           | •               | •              | •          | •                     | •          | •          | •           | •            | •           |
| Community Computer Corp.<br>Comp-Time Corp.<br>Compu-Serv Network, Inc.<br>The Computer Company                               | •  | •                   | •       | •       | •           | •           | •              | •                       | •                     |           | •                 | •                 | •                | •                   | •       | •         | •               | •              | •          | •                     | •          | •          | •           | •            | •           |
| Computer Complex, Inc.<br>Computer Innovations<br>Computer Network Corp.<br>Computer Sciences Corp.                           | •  | •                   | •       | •       | •           | •           | •              | •                       | •                     | •         | •                 | •                 | •                | •                   | •       | •         | •               | •              | •          | •                     | •          | •          | •           | •            | •           |
| Computer Sharing Services, Inc.<br>Computility, Inc.<br>Compu-Time, Inc.<br>Computone Systems, Inc.                           | •  | •                   | •       | •       |             | •           | •              | •                       | •                     | •         | •                 |                   | •                | •                   | •       | •         | •               | •              | •          | •                     | •          | •          | •           | •            | •           |
| Com-Share, Inc.<br>Com-Share Limited<br>Control Data Corp.<br>Cyphernetics Corp.  | •  | •                   | •       | •       | •           | •           | •              | •                       | •                     | •         | •                 | •                 | •                | •                   | •       | •         | •               | •              | •          | •                     | •          | •          | •           | •            | •           |
| Dataline Systems Limited<br>Datalogics, Inc.<br>First Data Corp.<br>Fulton National Bank                                      |  | •                   | •       | •       | •           | •           | •              | •                       | •                     | •         | •                 | •                 | •                | •                   | •       | •         | •               | •              | •          | •                     | •          | •          | •           | •            | •           |
| General Electric Co.<br>Genesee Computer Center, Inc.<br>Grumman Data Systems Corp.<br>Hobbs Associates, Inc.                 | •  | •                   | •       | •       | •           | •           | •              | •                       | •                     | •         | •                 | •                 | •                | •                   | •       | •         | •               | •              | •          | •                     | •          | •          | •           | •            | •           |
| Honeywell Information Services<br>Interactive Data Corp.<br>Interactive Sciences Corp.<br>Interstate Computing, Inc.          | •  | •                   | •       | •       | •           | •           | •              | •                       | •                     | •         | •                 | •                 | •                | •                   | •       | •         | •               | •              | •          | •                     | •          | •          | •           | •            | •           |
| ITT Data Services<br>Keydata Corp.<br>Leasco Response, Inc.<br>McDonnell Douglas Automation Co.                               | •  | •                   | •       | •       | •           | •           | •              | •                       | •                     | •         | •                 | •                 | •                | •                   | •       | •         | •               | •              | •          | •                     | •          | •          | •           | •            | •           |
| Megsystems, Inc.<br>National CSS, Inc.<br>On-Line Systems, Inc.<br>Philco-Ford Corp.  | •  | •                   | •       | •       | •           | •           | •              | •                       | •                     | •         | •                 | •                 | •                | •                   | •       | •         | •               | •              | •          | •                     | •          | •          | •           | •            | •           |
| Princeton Time Sharing Services<br>Programs & Analysis, Inc.<br>Proprietary Computer Systems<br>Remote Computing Corp.        | •  | •                   | •       | •       | •           | •           | •              | •                       | •                     | •         | •                 | •                 | •                | •                   | •       | •         | •               | •              | •          | •                     | •          | •          | •           | •            | •           |
| Scientific Time Sharing Corp.<br>Sci-Tek, Inc.<br>Service Bureau Corp.<br>Shared Computer Systems, Inc.                       | •  | •                   | •       | •       | •           | •           | •              | •                       | •                     | •         | •                 | •                 | •                | •                   | •       | •         | •               | •              | •          | •                     | •          | •          | •           | •            | •           |
| I.P. Sharp Associates<br>Statistical Tabulating Corp.<br>Structural Dynamics Research<br>System Development Corp.             | •  | •                   | •       | •       | •           | •           | •              | •                       | •                     | •         | •                 | •                 | •                | •                   | •       | •         | •               | •              | •          | •                     | •          | •          | •           | •            | •           |
| Technical Advisors, Inc.<br>Technology for Information Mgmt.<br>Tel-A-Data, Inc.<br>Telstat Systems, Inc.                     | •  | •                   | •       | •       |             | •           | •              | •                       | •                     |           | •                 |                   |                  | •                   |         |           | •               | •              | •          |                       | •          | •          | •           | •            | •           |
| Time Sharing Resources, Inc.<br>TransNet Corp.<br>Tymshare, Inc.<br>United Computing Systems                                  | •  | •                   | •       | •       | •           | •           | •              | •                       | •                     |           | •                 | •                 | •                | •                   | •       | •         | •               | •              | •          | •                     | •          | •          | •           | •            | •           |
| USS Engineers and Consultants<br>Wabash Computer Corp.<br>Westinghouse Tele-Computer Systems<br>World Wide Time Sharing, Inc. | •  | •                   | •       | •       |             | •           | •              | •                       | •                     | •         | •                 | •                 | •                | •                   | •       | •         | •               | •              | •          | •                     | •          | •          | •           | •            | •           |